# COMMUNICATION PATTERNS

Rad — Glad — Sad — Mad

Love — Play — Work — Hurt

| | LANGUAGE | TRANSFORMER | CONDITION | |
|---|---|---|---|---|
| + 8 | Inspiration | CONNECTION | Faith | do |
| + 7 | Challenge | OBSERVATION | Awareness | ti |
| + 6 | Listening | DISTINCTIONS | Eagerness | la |
| + 5 | Inquiry | FEEDBACK | Enthusiasm | so |
| + 4 | Acknowledgement | APPRECIATION | Encouragement | fa |
| + 3 | Interview | YIELDING | Performance | mi |
| + 2 | Banter | PLAYFULNESS | Rehearsal | re |
| + 1 | Conversation | COLLABORATION | Honesty | do |
| 0 | *Paradox* | *BREAKTHROUGH* | *Confusion* | |
| - 1 | Dialogue | CORRECTION | Accountability | do |
| - 2 | Discussion | BLAMING | Practice | ti |
| - 3 | Debate | CRITICISM | Motivation | la |
| - 4 | Accusation | PUNISHMENT | Conflict | so |
| - 5 | Explanation | COMPLAINING | Commentary | fa |
| - 6 | Argument | PROJECTION | Interpretation | mi |
| - 7 | Drama | ADVICE | Coercion | re |
| - 8 | Indoctrination | PROGRAMMING | Belief | do |


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