



The heat has lifted, the tourists are gone, and Ibiza has returned to its natural state. Warm sunny days and cool nights make perfect conditions for long walks and cozy nights. If you enjoy the quiet Ibiza, there is no better time to visit than right now.

We have been using this time to take a much-needed break to work on other projects. The climate and the slow pace make it easy to see the big picture.

Next year the 6-day courses will be joined with special 4-day courses that offer specialty topics, such as people reading and personality theory. The 6-day courses teach practical skills. The 4-day courses will provide an academic component in more traditional university courses that will fulfill your academic curiosity.

The Sage Writing Guild

When you grow your business by meeting people, you limit your growth to the number of people you encounter personally. When you blog, tweet, or write books, you share your message with hundreds, perhaps thousands of other people. As they get to know you in print, they get curious about meeting you. Your business grows fast.

There is an old adage that says “Publish or perish”. The entrepreneurs and coaches from Sage University that have written books have been able to build the most successful careers.

If we had known how important writing was going to become in the information age, we would have learned it earlier.

The *On Writing Well* course was a wonderful event. Many of you are beginning to pen your first major books. Now we are adding a new weekly writing course via phone for the people that need consistent follow-up and guidance to keep their writing on track.

The *Sage Writing Guild* is a 10-month writers training that you attend via a weekly conference call with us. We make sure you write each week. We assist with data, stories, and feedback that brings out what you really want to say. This low-cost service will make the difference by giving you the support you need.



The Joy of Writing



The list of writers that we have assisted grows larger every month. If you happened to meet Kiril during a visit to Ibiza, you will be happy to know that he completed his *Lazy Bastard's Guide to Enlightenment* and sent it off to the printer last month.

Now we want to help many more students get the recognition they need to increase their credibility.

Weekly one-hour check-ins with our experienced team will give you the motivation to complete your writing projects. You will also have a writing partner and a mastermind group to give you the encouragement and confidence to believe in yourself. Writing is hard work. But we make it fun. We start in December, so contact us if you would like to join.



WHAT'S NEW

We are back in the Port of San Miguel for some of the upcoming courses. Our off-season campus is quaint, but lovely.

Now that the new highway is nearly completed the drive is much easier and safer. The newly paved road to San Miguel will soon have the first real bicycle path on the island. The bike trail is separated from the automobile lanes by a wooden fence so you won't have to dodge oncoming traffic if you decide to pedal about.

Before you sign up for a course be sure to check with us if it will be happening at the campus or at our studio in Santa Eulalia.



Greeting from Mia Sage

As much as I love Ibiza I must admit that I am excited about the Geisha School on Maui in November. We have contracted for a large, lovely home with an Oriental flair. We are within walking distance to shops and beaches.

The most gratifying part of the Geisha series is how the graduates have self-organized into such a great team. Maria is looking after the registrations and Carly secured the housing. Other students have also been supportive.

Our International Geisha training is a highly disciplined approach to entertaining men and women alike. This is not a typical seminar. Participants are expected to be self-directed and to make a contribution to the event. We are learning to get our attention off our own problems and to focus on lighting up the other women in the course.

When you put your attention on giving the gift of your humor and respect to others, you discover the joy of service. You become the woman you always wanted to be.

If this sounds interesting to you, read the course description on the next page.



I am also offering a How To Talk to Men—Advanced course November 12-13 on Maui. If you are attending the Geisha School, plan to spend a few extra days on the most beautiful island in the world so you can rehearse your most challenging conversations with men.

If you would like to fly in for the HTTTM Advanced weekend only, please make your reservations early so we can assist you with lodging. Maui is a 5-hour flight from Los Angeles and 8 hours from Dallas or Chicago. The magic of Hawaii makes it easier to go deeper into the love you need to win the devotion of men.



Who Wants to Be a Millionaire?



We were delighted to receive two calls this week from graduates of our earlier millionaire trainings—both from folks that have achieved tremendous success over the last decade. They mentioned the importance of reading people and following sound business principles that they had learned with us.

Many graduates of Sage University find more fulfilling careers and achieve greater happiness by following their true calling. But we do enjoy a special feeling when some students take the challenge to produce a high degree of prosperity. If you are ready to create a new financial reality, check out the write-up for this course on the last page.

Sage University

All of your life you have been told a terrible lie—that there is something wrong with you. Your family and culture has pounded the notion into your mind that you have certain limitations, and that you should not try to rise above your station in life.

We heard the same things in our youth, as well. But when it came time to choose the life we would live, we chose the road less traveled. We made the decision to leave ordinary life behind and to strike out on a grand adventure. That choice brought us enormous pleasure. It also created a terrific income.

Other universities do an adequate job of preparing you for traditional careers. If you dream of becoming a manager or doctor or lawyer, you should go with those institutions.

But if you feel the calling to discover your passion and transform that adventure into your career, no one can prepare you better than Sage University. Call us if you want to learn more.



Geisha School

(Maui—November 3-6)

Few women find the harmony and pleasure they desire with men. Most social conversation unconsciously promotes blaming, complaining, criticizing and gossiping. But if you are ready to embrace the maturity and feminine wisdom that earns you the income and respect you deserve, we have the perfect training for you.

Maui is the setting for this delightful training in the classical art of entertainment. In this course women learn how to be in a state of profound service. We hold each other accountable to the highest standards of honor so that we can win the trust of effective people. We invite you to join us for the time of your life in paradise.



Millionaire 10 Day (October 17.-26.)

When your business moves a million dollars per year, you take home \$200,000. The rest is expenses and taxes. Amateurs and employees don't really grasp the meaning behind the numbers. We often hear people say that they don't need to be a millionaire—they just need enough to be comfortable.

The fact is that when you earn less than a million annually, you have to consider money as a part of every decision you make. If you want to travel or to help other people, you have to wait because you don't have enough cash flow to do the things you desire.

If you want to live a more interesting life, you might want to consider raising your aspiration level. When you aim high, you are more likely to do better than if you settle for less. Earning a large income is no harder than earning a small income. In fact, earning too little is harder—you work more and you receive less.

It takes courage and initiative to shift your life into a different reality. The only thing that stops you from earning far more money than you do now is that you let people drag you off course. When it comes to fulfilling your abilities, sometimes the people that love you most might not be your best allies. You can easily find role models and effective formulas that will help you move your career into the big leagues. But what you really need is the inner force to perform the day-to-day tasks that add up to real success. That requires a devoted team. And that is why we invite you to join the Millionaire 10-Day course. Here you will find your bearings, meet your support team, and build up the inner strength to reach your financial destination.

No one achieves prosperity without the benefit of a mastermind group—a dedicated team of mentors and coaches that show the way and give them the feedback they needed to stay on the path. *The Millionaire 10-Day* puts you together with lifelong friends that will form your advisory board. As a beginner you will benefit from the experience and wisdom of the more advanced players. Later you will become a guiding force in the career of the others. If this is your level of play, we will see you on Ibiza.

The Turning Point (November 14-19)

The Turning Point is an extremely light, friendly 6-day seminar based on long, deep interviews. If you are ready to change your life and you need a gentle nudge and good guidance, this course is the way to go.

Sometimes we need to change from the very core of our being. Self-Actualization is the class that takes you to the deepest darkest aspects of your animal nature, and then delivers you to the highest and most brilliant qualities of your divine nature.

But there are various times in life when you want to make small changes, and you don't need a push. You don't need to destroy your ego or uproot your life. All you need is the right kind of information so that you can be sure that you are making the right choices. *The Turning Point* is perfect for that.

At Sage University we offer excellent training and education to improve your career and lifestyle. This seminar provides in-depth interviews that probe your intelligence to bring out hidden talents and desires. You get to enjoy long, leisurely interviews that will awaken your deeper intelligence.

The Turning Point is one of our finest courses for people that have reached a cusp—a turning point. When you want to begin a new life you don't have to do it all at once. All you need is to make a small turn. Over time you will find that your momentum has carried you into a life that you won't regret. But even small changes have a powerful outcome. When you take responsibility for self-directed living, there is no turning back to the life you were living before.

If you are ready for a new direction, this is a wonderful, light-hearted exploration that will give you the information and energy you need to make the right choices. Contact us for more information or to enroll.



October 2011

- Entertainment, Theater, Music
- Coaching Instruction
- Business & Entrepreneurship
- Partnership
- Sage University 6-day modules
- Self-Actualization
- Internship

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
26	27	28	29	30	1	2
Self-Actualization - Ibiza						
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
Millionaire 10-Day - Ibiza						
24	25	26	27	28	29	30
Millionaire 10-Day - Ibiza			Coaching from the Heart - Ibiza			
31	1	2	3	4	5	6
		Geisha School - Maui				

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November 2011

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Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
31	1	2	3	4	5	6
		Geisha School - Maui				
7	8	9	10	11	12	13
				How To Talk to Men Advanced - Maui		
14	15	16	17	18	19	20
The Turning Point - Ibiza (6-Day)						
21	22	23	24	25	26	27
				What To Do with the Rest of Your Life - Dublin		
28	29	30	1	2	3	4
		Getting to Yes - Ibiza (6-Day)				

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December 2011

- Entertainment, Theater, Music
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- Self-Actualization
- Internship

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
28	29	30	1	2	3	4
			Getting to Yes - Ibiza (6-Day)			
5	6	7	8	9	10	11
Getting to Yes - Ibiza (6-Day)						
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	1
		Journey to the Self - Ibiza				

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January 2012

- Entertainment, Theater, Music
- Coaching Instruction
- Business & Entrepreneurship
- Partnership
- Sage University 6-day modules
- Self-Actualization
- Internship

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
26	27	28	29	30	31	1
		Journey to the Self - Ibiza				
2	3	4	5	6	7	8
Self-Actualization - Ibiza						
9	10	11	12	13	14	15
16	17	18	19	20	21	22
				The Feminine Mystique - San Moritz		
23	24	25	26	27	28	29
30	31	1	2	3	4	5

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