



Did you know that you can save 20 % on Sage University courses and seminars by enrolling early? Students that sign up for a package of 30 days per year pay only 2400€ for the entire year of training.

Learning new skills is the key to success. The best way to move ahead in your life and career is through continuous learning. Our courses provide the people skills and the business skills you need.

Sage classes touch the core of your being. No other university offers this combination of education, entertainment, and enlightenment. When you find your true calling and structure your pleasure into an effective business, you glow with the joy of living.

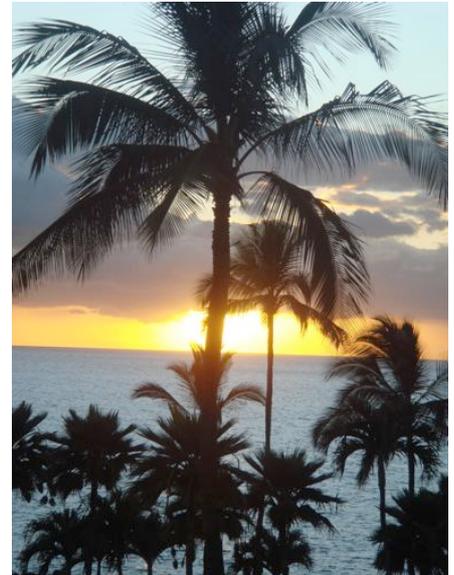
To make your commitment to a full year of learning contact Mia Sage: [info@sageuniversity.com](mailto:info@sageuniversity.com).

## The Joy of Responsibility

Self-help books routinely tell us that we can achieve success and happiness by taking *responsibility*. New age authors extol the virtue of *intention* as the magic ingredient to achieving goals. But they never define responsibility or describe how intention works. So most folks expend a lot of effort to get things done, and then feel bad when they fail.

*Responsibility* doesn't mean guilt or blame. Nor does it mean that everything is up to you. Genuine responsibility is responsiveness. You take responsibility by working together with a team. To be responsible means to do your best in tandem with other people that are doing their best. You love what you do and you pour your heart into it. The essence of responsibility is light-hearted play.

*Intention* means desire to produce a certain outcome. No matter what you say, you always produce the outcome you truly desire. Effort has no place in that. Intention is as effortless as strolling along a sandy beach. That easy lightness in your heart is the true measure of achievement. So forget about guilt and pressure. Lighten up and enjoy your career.



## Lighten Up in April

The body is your home on this brief journey of life. You want it to be fit and well. So we are offering a 28-day health and fitness training on Ibiza. Diets don't work, and typical fitness programs are painful and boring. That is why we created this four-week celebration.

Get the body you want by creating the lifestyle you love. Gourmet cooking, freestyle dance, and loving touch go hand-in-hand with deep, penetrating interviews that will restore your mind and body. Advance your career as you reclaim your health--attend *The Art of Selling*, the *Networking Seminar* and *Project Management* at no extra charge. This is the most effective and lowest priced fitness training in the world. You can call Mia to learn more.



## WHAT'S NEW

Miamar Productions is successful because every member of our team acquired top business skills by volunteering. By assisting effective coaches and trainers we learned the steps to the dance of success.

You can learn a lot by taking classes. But the actual practice of earning money requires that you play on an effective team with people that know how to get results.

The more time you spend assisting with us on Ibiza the sooner you will master the game of business. If you are highly disciplined and loads of fun, you can apply to volunteer with our amazing team this winter.



Greeting from Mia Sage



After the Geisha School sessions on Maui we had the honor of attending the wedding of Jeff and Carly Smith. When our students live their dreams they inspire all of us.

Our American clients enjoyed attending a Sage event in the US. I was so inspired by their participation that I decided to create a base for Miamar in Honolulu. I turned 27 last month. It felt like time for me to expand my dream. Now I am excited to have businesses in both the EU and the US.

It is no secret that I love to travel. By opening Hawaii we create a base to extend our services through the Pacific Rim. We deeply appreciate how all of you are self-organizing into a powerful international team.

Most business and family systems are fraught with conflict and pressure. People try to force their way. I am grateful to have learned a deeper, kinder way to conduct business. I want to thank Maria Stoffers, Carly Smith, Marianna Cortez, Xochitl Hernandez, Andrea Ludwig, and Christina Fischer for all the work and support they have provided for the students of Sage University during this year.

We also want to acknowledge all the folks that are training and hosting seminars at exciting places across the globe. Lucy Egg is making great friends in Sweden. Mei Hillhouse is producing *Finding Your True Calling* in Austin. Kathleen de Siena created a profound version of *How to Talk to Men* with Heike Hoch in Switzerland. Heike also teamed up with Katja Rossel to conduct *The Coaching Game* in Berlin. Robert Jansen and Claudia Stoll produced a corporate training on Mallorca. Claudia is in treatment for cancer, but her courage and enthusiasm are undaunted. Pia Von Der Hoff opened Dublin this week. McLaren Sage is delivering his first *School of Rock* in Hamburg. This game is smokin'!



## Generosity



When economies are strong, people often lose their gentleness and humanity in the quest for money. When times are hard we are reminded that our human connections are worth more than material gains. These are times that try our souls.

When governments and corporations are strong, people put their faith in institutions. When the giants stumble we are forced to rely on one another.

Giving trumps taking. Now people see the value of generosity and reciprocity. Bryan Tracy calls this an exchange economy. To succeed in these times we must assist and serve others. Imagine—your goodwill now offers more value than your money.

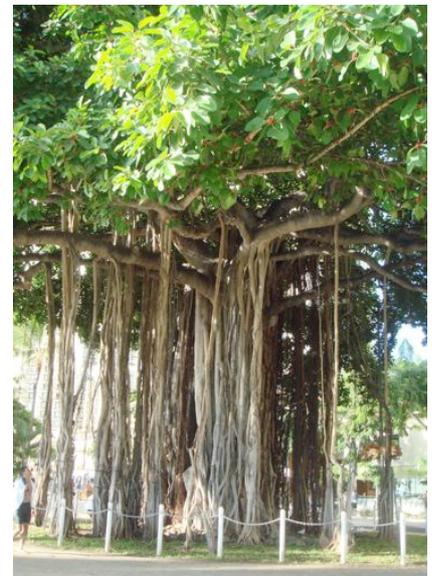
## Community Capitalism

Angry people are protesting on Wall Street. Demonstrators in Spain have taken to the streets for more than two years now to speak out against big business and crony capitalism. People in Egypt, Syria, and Libya are risking their lives by railing against tyranny. Only guns are holding back the tide in Tibet and Bahrain.

But this piece is not about those brave people. Rather we want to pay tribute to the courageous bankers, politicians, and business leaders in Germany that have kept their country afloat and their countrymen solvent. Berlin is quiet. Hamburg is doing just fine.

Individual Germans find much lacking in their system. But together they trudge along bravely—embracing wage cuts, instilling reforms, and doing the simple, honest work that makes a society strong.

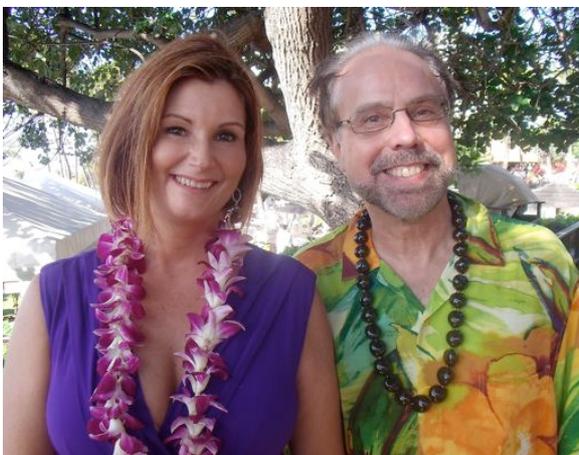
Many of our best coaches and trainers are German. And they are beginning to export their abilities. Along with superior machine exports, Germany can now claim to export the finest services in the world by offering the best coaches and trainers anywhere.



German success is no accident. Their approach to capitalism doesn't feed the greed. Adam Smith was half right when he stated that self-interest made for a robust economy. The other half of the equation is sharing.

The mathematics of game theory shows that countries and regions prosper when people also look out for the interests of their communities. When German companies and unions negotiate, they don't strike out against the rest of the population. Instead they seek to find a balance that serves everyone. That attitude is worth exporting.

A few countries are still growing. But none hold a candle to the combination of democracy and financial acuity that you see in Germany. Socially the Germans lack the flair and fun of other nations, but that is changing as they find their place in the new service economy.



## Journey to the Self (December 28-31)

*Before you can see your reflection in the pool, you have to still the water.*

There are two of you and two of me. This sweet, gentle seminar reveals the higher self. Every person and object you know is merely a reflection of a deep field of loving awareness. No religion can define the actual wonder of our being. No science can reveal more than a thin thread of the tapestry of our existence. But you can experience the consciousness that creates your life as easily as you can read the morning newspaper. *Journey to the Self* demystifies human nature. By silencing your inner dialogue you come into a self-evident connection with your loving nature.

We want to invite you to 4 days of living, laughing, and loving together on the beautiful island of Ibiza. This seminar celebrates Saturnalia, the ancient celebration of humanity that gave rise to what we now call Christmas. We will swiftly open your heart and mind to the inner beauty and love that creates your life. Then we will bask together in the joy of communion with other like-minded souls.

## Self-Actualization (January 02-08)

Do you really know who you are? All people create an identity that they call I or me. Then they lose track of their actual, wonderful essence. Curiosity is the key to opening the heart and mind. This year we are looking for a few extremely curious people that are highly motivated to shift into the actual self.

Unleash the wild, wonderful human that you really are. Discover who you were meant to be. Our coaching team has the courage to push you past your limits. Our belief in your goodness and compassion are absolute. Join us to put down the guilt and shame that have clouded your heart and mind. Let's exchange the weight of self-importance for the lightness of self-actualization.

This is by far the most powerful event that we offer. If you were meant to be a singer, you will discover that here. If you are made for wealth, that will show up. If you are the kind of person that thrives in an intimate relationship, you will see how to make that dream a reality. How can you know if you don't explore?

Reserve your place early to save on tuition and to get the best flights. We will see you on Ibiza.

## High Performance Leadership (February 01-10)

In you want to lead people you have to understand them. There are plenty of seminars that teach about leadership, but only the *High Performance Leadership 10-Day* puts you directly into the game of leading people. You learn leadership by leading. That is a truism because it is true. So we give you the opportunity to lead real people in a real project to get real results.

When you take action you quickly realize your own errors. To learn wind surfing you have to fall down a lot. The same is true for leadership. Here is where you make your mistakes, collect your feedback, and adjust your game. You will leave this course with tested skills that inspire performance and get things done. Spend a few days with us on Ibiza to master the communication patterns that build great teams.

Nothing changes until you do. We can transform you into the leader you need to be. Feel free to E-mail us for more information, to set up a free consultation, or to enroll.



# December 2011

- Entertainment, Theater, Music
- Coaching Instruction
- Business & Entrepreneurship
- Partnership
- Sage University 6-day modules
- Self-Actualization
- Internship

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
28	29	30	1 <b>Getting to Yes - Ibiza (6-Day)</b>	2	3	4
5 <b>Getting to Yes - Ibiza (6-Day)</b>	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28 <b>Journey to the Self - Ibiza</b>	29	30	31	1

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# January 2012

- Entertainment, Theater, Music
- Coaching Instruction
- Business & Entrepreneurship
- Partnership
- Sage University 6-day & 4-day modules
- Self-Actualization
- Internship

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
26	27	28 <b>Journey to the Self - Ibiza</b>	29	30	31	1
2 <b>Self-Actualization - Ibiza</b>	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20 <b>Attactics - Ibiza</b>	21	22
23	24	25	26	27	28	29
30	31	1 <b>High Performance Leadership 10-Day - Ibiza</b>	2	3	4	5

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## February 2012

- Entertainment, Theater, Music
- Coaching Instruction
- Business & Entrepreneurship
- Partnership
- Sage University 6-day & 4-day modules
- Self-Actualization
- Internship

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
30	31	1	2	3	4	5
		High Performance Leadership 10-Day - Ibiza				
6	7	8	9	10	11	12
High Performance Leadership 10-Day - Ibiza						
13	14	15	16	17	18	19
		Geisha School Intensive - Honolulu				
20	21	22	23	24	25	26
How to Talk to Men 6-Day - Honolulu						
27	28	29	1	2	3	4
			Business Communication - Ibiza (6-Day)			

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## March 2012

- Entertainment, Theater, Music
- Coaching Instruction
- Business & Entrepreneurship
- Partnership
- Sage University 6-day & 4-day modules
- Self-Actualization
- Internship

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	29	1	2	3	4
			Business Communication - Ibiza (6-Day)			
5	6	7	8	9	10	11
Business Communication - Ibiza (6-Day)		Personology: Face & Body Reading - Ibiza (4-Day)				
12	13	14	15	16	17	18
19	20	21	22	23	24	25
				How to Talk to Men Advanced - Mallorca		
26	27	28	29	30	31	1
	The Feminine Mystique - Mallorca					

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