

Year of the Horse



Ibiza is warm by day and chilly by night. But the entire Sage team has been in Thailand enjoying sunny beaches and tropical weather. Sage University is adding a new branch with a focus on touch and movement. So our team went off to Bangkok to master the art of Thai massage. We are blending elements of Feldenkrais, Thai, and Dance with our unique sense of fun. The result is *PleasureSize*.

We have constructed luxurious benches to replace those bleak black weight benches you see at the gym. Every movement in our new system makes you glow with aliveness. Forget about all that boring repetition, isolation and resistance training. Join us instead to pleasure your way to fitness.

What Do *They* Want?

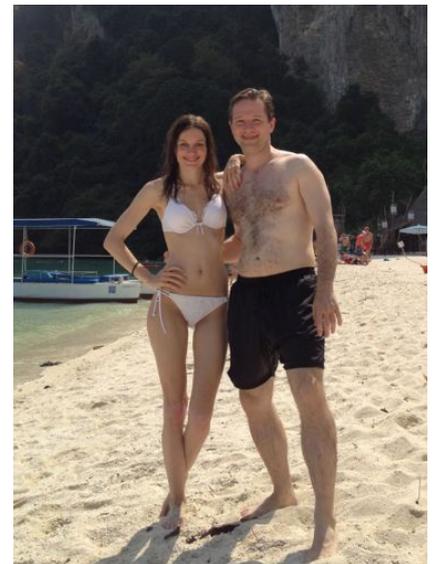
One of our graduates just bought a new Tesla sports car. A few years ago she was a secretary for one of our clients. They kindly sent her to attend *Self-Actualization*. She discovered her true identity. Now she travels the world as a speaker and lives the life of her dreams.

There is nothing noble or sacred about poverty or mediocrity. Our students learn to put other people first. When they become adept at sharing their compassion they naturally attract an excellent income.

In the new *Service Era*, people earn according to their ability to put others first. You can get anything you want if you are willing to get enough other people what they want.

We are creating a new Sales Club for those of you who are ready to put the interest of others ahead of your own desires. Giving is the most reliable way of earning the trust that brings success.

It takes a huge shift in perspective to genuinely serve other people. If you are ready to make a quantum leap in the quality of your life then you might want to try out for this high performance team.



New Dress Code

Friday is our casual day. People dress any way they please. Obviously Justin Case and Mia Sage have taken this practice to a new level. But then, how would you dress for the beaches of Koh Phi Phi?

Our February junket is to Bora Bora. If you are onboard you should book your flights now, because seats are getting scarce. If you haven't signed up for this advanced Geisha School yet, now would be a good time to register and to start living your adventure.

If you apply what you learn in Tahiti and Bora Bora, you will certainly earn a good return on your investment. Who says learning has to be dull? Join us for a few days in paradise to turn up the volume on your business.



Da Rules

Before you can win in the game of business you have to learn the rules and master the skills of playing with an effective team. It is surprising how many people want to impose their own procedures on the proven processes that business people use to achieve their goals.

Rules are limitations that guarantee that everyone can enjoy fair treatment. While animals take every possible advantage, humans have learned to get along to go along. To the degree that you love the rules you earn the trust of the other players.

You wouldn't show up for Volleyball in a football uniform and you wouldn't roller skate in a buffalo herd. When you apply that kind of common sense to business you will prosper.



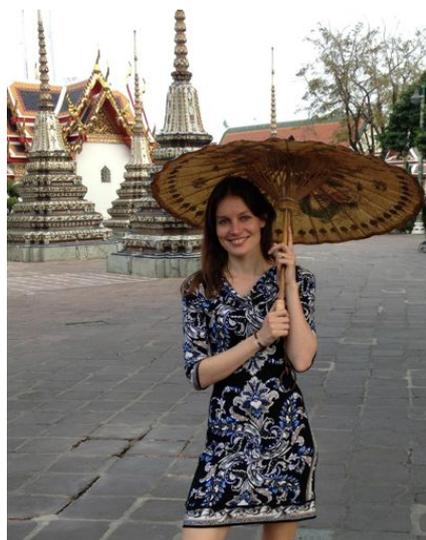
Greetings from Mia Sage

Last month I posted *Das neue Unternehmertum* on Amazon. This month we posted *How to Talk to Men in French and Spanish*. You should be able to download them in a few days.

Behind all success is a great effort—the kind enjoyed by top athletes and musicians. In Thailand we attended massage school nearly 6 hours each day. Then we spent our evenings in delightful cafes and clubs, working the kinks out of the translations. Every journey by planes, trains, boats, and automobiles gave us a chance to collaborate as a team.

While other tourists wandered around drunk looking for thrills, we generated a much higher, lighter sense of joy by playing together in high intensity games. The scenery was exquisite. We made it even more brilliant by spending our days in heightened awareness.

I learned to stop working and start playing from my mentor. With each passing year I appreciate more and more what it means to live light and to love life.



Professional Sales Team

The fastest way to the top of your chosen field is masterful salesmanship. For the first time ever we are setting up local sales teams in cities throughout the world. If you are eager to play on a high-energy global team to expand the Mia Sage brand, we would love to train you.

Most salespeople want something. They unconsciously fall into pressure tactics or seduction strategies that turn people off. When you join our team, we work with you all through the week to increase your natural attraction and to perfect your service skills that make people want to buy from you.

Commissions begin at 30% and climb quickly for those of you who are willing to devote their time and attention to winning together with us as a team. Tryouts last through February. If you want to play to win with the best, call Xochi.



Geisha School—Bora Bora

(Feb. 26 – March 2)



When you spend your nights in huts on the sea and enjoy your days basking in glorious sunlight with good friends, you naturally merge into a great joy that few people ever get to enjoy.

Join us for Geisha School Advanced on Bora Bora. Together we will spend our days on Earth as it is in Heaven. First we will awaken our senses. Then we will go beyond sensory pleasure into the pure joy of being women in profound service to one another.

Be sure to sign up for this event right now so that we can help you with flights and accommodations. We want you to spend these precious times with us as we all discover the best that life has to offer.

Coaching School

(March 01.-06.)

Consulting, lawyering, and secretarial work are becoming relics of a past economy. Coaching and training are new, exciting fields that are growing globally by leaps and bounds. Many amateur coaches are earning extra cash by coaching a few friends. Others are becoming wildly successful by mastering patterns of communication that heal families and leaders who want to improve the performance of their business teams.

Sage University's Coaching School is the absolute finest coaching education available on planet Earth. In six exciting days you master the fundamentals of people reading, teambuilding, and human development. Our unique learning-by-doing approach will quickly take you to the top of the fastest growing profession of the 21st Century. Call today to get all the details and to see why this course is essential to your education in the exciting field of coaching.



Coaching from the Heart

(March 07.-09.)



Coaching from the Heart is a short and sweet introduction to the coaching profession that will open your mind and warm your heart as you learn the most up-to-date ways to inspire the people you care about. If you attend our annual coaching school, this class is the icing on the cake—a lovely application of the tools you learned. Here we simplify the coaching transformers and use the coaching process to upgrade your performance in every arena of your life. No other training can show you so much for such a reasonable tuition fee. So join us on Ibiza or Skype in to this heartwarming event to get your life on track for the new year.



Growing Your Business

(April 01-06)

You can earn prosperity with ease if you will take the time to learn the seven essential skills for growing your own business. We can show you how to design systems, recruit great partners, and develop them into a team. As you learn to coach your own sales teams and lead your people, they will grow into an innovative network that can bring you more money than you could ever earn on your own.

If you have high aspirations, be sure to join us to acquire profound understanding of the business fundamentals necessary to fulfilling your dreams. While other universities offer professors with good theories, Sage University provides hands-on training from experienced entrepreneurs who can show you what it really takes to transform your dreams into reality.

If you are ready to take your business to the next level, these are the skills you will need. You can attend this course on Ibiza or you can join a group in your city to Skype in to the event. Please call Xochi to sign up.

Sales Mastery

(May 01-06)

Nothing happens in business until someone sells something. Professional sales people will devote their lives to selling for you if they see that you can speak their language. In Sales Mastery you learn the scripts to share your creativity with other people and to put money into your account.

Salesmanship is more than just selling. People learn to buy the same way they learn to walk—one baby step at a time. Instead of asking people to buy, you have to get them talking. In their meta-language they will tell you exactly what they need and they will send signals that tell you how they want to proceed.

Selling techniques are abrupt and rude. It feels creepy when someone pulls a sales trick on you. Why would you do that to someone else? We can show you how to tap into the clients buying process so that you can get their rhythm and tune your products and services to fit the needs of each client.

Does it take longer to win a lifelong client? You bet it does. Do you have to master the art of respect? You're darn right you do. Is it worth the time and rehearsal that it takes to win trust? Absolutely.

If you are ready to learn, we can show you how to really get it right with people. As you earn their trust, they will send their friends to work with you.

Come to Ibiza or join one of the SKYPE teams in your city to attend this highly effective training.



February 2014

- Weekends
- Geisha Series
- Self-Actualization
- Sage University 10-day modules
- Online-Seminars
- Sage University 6-day modules
- How to Talk to Men Series

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	29	30	31	1	2
					How to Talk to Men Instructor Course - Ibiza	
3	4	5	6	7	8	9
How to Talk to Men Instructor Course - Ibiza						
10	11	12	13	14	15	16
How to Talk...ourse - Ibiza				How to Talk to Men - Austin		
17	18	19	20	21	22	23
24	25	26	27	28	1	2
			Geisha School Advanced - Bora Bora			

March 2014

- Weekends
- Geisha Series
- Self-Actualization
- Sage University 10-day modules
- Online-Seminars
- Sage University 6-day modules
- How to Talk to Men Series

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
24	25	26	27	28	1	2
			Geisha School Advanced - Bora Bora		Coaching School - Ibiza (6-Day)	
3	4	5	6	7	8	9
Coaching School - Ibiza (6-Day)				How to Talk to Men - Los Angeles		
				Coaching from the Heart - Ibiza		
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31	1	2	3	4	5	6



April 2014

- Weekends
- Geisha Series
- Self-Actualization
- Sage University 10-day modules
- Online-Seminars
- Sage University 6-day modules
- How to Talk to Men Series

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
31	1	2	3	4	5	6
Growing Your Business - Ibiza (6-Day)						
7	8	9	10	11	12	13
				How to Talk to Men - Houston		
14	15	16	17	18	19	20
				What to Do with the Rest of Your Life - Honolulu		
21	22	23	24	25	26	27
			How to Talk to Men in Business - Honolulu			
28	29	30	1	2	3	4

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May 2014

- Weekends
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- Sage University 10-day modules
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