

Mia Sage Octagon



Summer has arrived on Ibiza. The tourists are covered with sun lotion and little else. The Sage Octagon is rocking night and day, providing excellent training for free agent entrepreneurs worldwide.

You can attend courses via the Internet or make the flight to our island campus to create and conduct projects with our trainers and team leaders.

If you intend to achieve success in your chosen field then it is essential that you train and practice with the best coaches available. Every day we get messages and hear stories of how our human-centered communication tools are contributing to your life and your business.

If you are ready to increase your income be sure to select your summer courses from the calendar posted on the back pages of this newsletter. See you on Ibiza.

Touch & Movement Breakthrough

Kathleen De Siena has wisely leased a beautiful flat near the Octagon so that she can spend more time on Ibiza, taking her career to the next level. Together with Vinnie Monaco and our innovative coaches she is developing a delightful new approach to touch and movement to release tension by awakening autonomic reflexes.

Switzerland has given us a distinguished line of women educators—Maria Montessori showed us how our children learn, Elizabeth Kubler Ross unraveled the loneliness and fear associated with death and dying. And now our own Kathleen De Siena is showing people how to release the physical and emotional pain that comes with modern living.

There are plenty of therapies and practices that teach the voluntary nervous system. But Kathleen uses gentle touch and incremental movement to awaken your wise, ancient involuntary nervous system. With every session you feel lighter and more alive.



Mixed Messages

We want to apologize for the mixed messages some of you are getting when you call in for information. Xochi is expecting a baby, so the most direct way for you to contact us is by E-mailing Mia Sage at info@sageuniversity.com.

Justin Case is on tour in the US. If you live in Texas, be sure to catch his Partnership workshops with Mariana Cortez and Mei Hillhouse.

Meanwhile we are preparing for an exciting summer semester here in Europe. July 1-6 we offer an entirely new People Reading course on Ibiza, followed later in the month by Strategic Intervention. Both courses are for those who desire a deeper understanding of the human factor in coaching and leading people. Join us to take your skills to a higher level.



Team Spirit

Last month we put together an amateur sales team for a bold experiment. We challenged them to enroll 10 people per day in the new Sales Mastery Online. Well, they laughed and played and fooled around for three days, easily surpassing their goal. Then we went over the numbers with them.

As a side benefit of 3 pleasurable days they moved 5000€ per day. Playing at that pace 20 days per month they would hit their first million after just 10 months. Teamwork makes everything possible.

Alone we can't do much. But when team spirit kicks in you and your mates easily surpass your wildest expectations. All you have to do is show up and play for the fun of it.

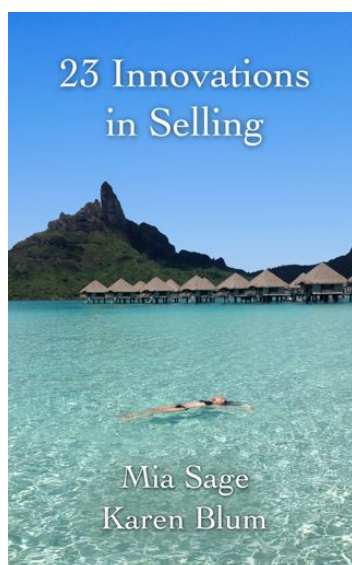


Greetings from Mia Sage

Karen Blum and I just released a short, sweet selling book on Amazon— **23 Innovations in Selling**. For 3€ you get 50 pages of wit and wisdom in the art of serving your clients.

We started a few months ago and then rewrote the draft in a couple of weeks. The words just flowed. We deepened our friendship, created a new income source for one another, and provided a wonderful little sales manual that will assist you to win more clients for your events and services.

Sometimes a project like that appears and reaches completion almost before you have time to think about it. If you have an inspiration, I would love to collaborate with you as well. For example, Andrea-Marlene dropped by to have Martin read The New Entrepreneurship I. She walked away with an audio book that she can sell that will boost her income for this year. If you have something cooking and you need a good manager to help, E-mail me to see how we can do it together.



Sales Mastery Online

You deserve to make more money. For only 100€ per month we can show you how to increase your income by selling together with a team.

Selling alone is career suicide. People are drawn to team spirit. **Sales Mastery Online** shows you how to recruit exciting friends so you can reach your goals as a team.

One Tuesday of each month you can tune in to this exciting event together with new friends. We learn selling from the heart. Forget about hard selling that burns you out and turns off your clients. You are a wonderful, magnetic person. People want to buy your products and attend your courses. They want to travel and share adventures with you.

Together we create sales teams to help each other achieve success. We begin June 24th, so sign up right away.



PleasureSize



If you are looking for a pleasant feminine way to stay fit, Dr. Carly Smith is on the way to Germany to take part in a PleasureSize weekend.

Female bodies respond to gentle touch better than to the “try harder” admonitions of a personal trainer. This playful weekend gives you a way to get the body you want. Together we will create a series of intelligent movements. As you discover the way your body longs to move, you will find release from the pressures of life.

You pay only 125€ for your first weekend of pleasure—Hamburg June 21.-22. and Stuttgart June 28.-29. There you will meet good friends and make lots of new connections. You will walk away with a whole new set of tools that you can share with your clients.

How to Talk to Men--Paris

(July 11-13)

Mia Sage's How to Talk to Men (French) is now available on Amazon. She will be in Paris to assist in conducting the weekend course—just in time for the arrival of the hardcover version. It would be brilliant to join her there for the weekend, and then take the train down to Monaco to take part in the annual European Geisha School.

You can totally transform your connection while you enjoy all the sights and sounds of learning in exotic locations. Mia has the sweetness and kindness to bring out your powerful feminine force. Transform your man-woman connections as you enjoy the best of French culture.



Geisha School—Monaco

(July 17-20)



Every woman who has attended Mia Sage's Geisha school has opened a new dimension with the men in her life. You can restore your faith and recharge your feminine energy by spending a week with other curious women in Monaco, sampling the finer things in life with women who are devoted to bringing out the best in one another.

Nothing heals like your love. Nothing heals *you* like the love of other women who are committed to building deeper, richer connections with one another. Let this be the year you awaken your femininity. Call for details.



People Reading--Ibiza

(July 1-6)

The finest coaches, business leaders, and entrepreneurs have one thing in common—they read people accurately and effectively. How far you go in life comes down to how well you understand yourself and others. People Reading is the key you need to open every door in your life. Whether you want success, love, or adventure, your ability to touch people deeply creates the magnetic attraction you need to win other players for your life game.

Spend 6 days with us on Ibiza and we will open your eyes so that you can see who wants the best for you. We all want to trust everyone. In the real world you have to know who will help you and who will hurt you. You can read the brochure on our website or E-mail to set up a personal interview to learn more about our outstanding approach to seeing the goodness and beauty in your fellow human beings. Your ability to observe them accurately will transform them in front of your very eyes.

Strategic Intervention

(July 26-31 —Ibiza)

You impact people far more deeply when you commune with their subconscious mind. Strategic Intervention is a profound experience because you learn to listen to the subtle impulses of the mind so that you can help people more effectively. Therapists often employ hypnosis and hypnotherapy techniques to overcome phobias. But coaching takes a more direct approach—tuning in to synchronize the silent pulse of awareness that coaches and players use to generate the power of alignment that makes team spirit so exciting.

Your body and mind will release massive quantities of misperceptions as you observe how much of human endeavor is clouded by misunderstandings between people. As your perceptions clear you will see a new world. Just by observing people without grasping or striving for effect you will transform them. Your clients will become the people they always wanted to be.

Self-Actualization Month: *Metamorphosis*

(November 2014)

The lowly caterpillar crawls through life. Progress is slow and tedious. Birds, lizards, and other animals feast on them. Nevertheless, a few of these humble insects endure long enough to build a cocoon and go into hibernation. Imagine the shift in awareness when they awaken in a new body replete with wings and a desire to fly. The butterfly is one of the most beautiful creatures in all of nature. Metamorphosis is real transformation.

If you have fulfilled the first phase of your life, you might be ready to transform into the person you are meant to be. Mia Sage created the *Self-Actualization Month* for those who are ready to commit to living life to the fullest. You can participate in this powerful challenge via Skype or spend all or part of it together with us here on Ibiza. You can work your regular job, just so you can accomplish your challenges after work and spend four weekends attending the interview sessions either online or in the training room.

Our training team will assist you to melt down the lowly crawling identity you have formed so you can emerge with wings and with a new sense of purpose. We will challenge you to achieve one small miracle each day, together with your teammates. During the interviews you will discover your own self-directed path. Then you and the members of your team will hold you accountable to get the results you promised.

We are making this course very affordable—5000€ for 30 days. If you sign up by the end of June you can knock off nearly half of that. We created this life-changing event because transforming people brings us great joy. We believe you can fly. You will certainly emerge as someone entirely unexpected. You have to be strong and you have to be ready for this. You can apply by E-mailing Mia to set up an interview.

Have you done what you came here to do? Have you sung, danced, and played? Have you made your contribution? Have you lived your dream? When the end comes can you release, knowing that you gave it everything? Thanks to Mia's meticulous nature this month is a superbly organized series of adventures that you will share with other highly committed people. To learn more you should make an appointment right away.



June 2014

- How to Talk to Men Series
- Weekends
- Geisha series
- Sage University 10-day modules
- Sage University 6-day modules ■ Online-Seminars

| Monday | Tuesday | Wednesday | Thursday | Friday | Saturday | Sunday |
|------------------------------------|---------|-----------------------|----------|--------|----------|-----------------------------------|
| 26 | 27 | 28 | 29 | 30 | 31 | 1 The Man-Wo...Ibiza (6-Day) |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 Trainer Train...Iza (10-Day) |
| The Man-Woman Game - Ibiza (6-Day) | | | | | | |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| Trainer Training - Ibiza (10-Day) | | | | | | |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| Trainer Training - Ibiza (10-Day) | | Partnership - Houston | | | | |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| Sales Mastery Online | | Partnership - Austin | | | | |
| 30 | 1 | 2 | 3 | 4 | 5 | 6 |
| People Reading - Ibiza (6-Day) | | | | | | |

July 2014

- How to Talk to Men Series
- Weekends
- Geisha series
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- Sage University 6-day modules ■ Online-Seminars

| Monday | Tuesday | Wednesday | Thursday | Friday | Saturday | Sunday |
|--|---------|--|------------------------|-------------------------------------|----------|--------|
| 30 | 1 | 2 | 3 | 4 | 5 | 6 |
| People Reading - Ibiza (6-Day) | | | | | | |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| | | | | How to Talk to Men - Paris | | |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| | | | Geisha School - Monaco | | | |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| Sales Mastery Online | | Strategic Intervention - Ibiza (6-Day) | | | | |
| 28 | 29 | 30 | 31 | 1 | 2 | 3 |
| Strategic Intervention - Ibiza (6-Day) | | | | Sage Writers School - Ibiza (6-Day) | | |



August 2014

- How to Talk to Men Series
- Weekends
- Geisha series
- Sage University 10-day modules
- Sage University 6-day modules
- Online-Seminars

| Monday | Tuesday | Wednesday | Thursday | Friday | Saturday | Sunday |
|--|----------------------------|-----------|----------|--|----------|--------|
| 28 Strategic Intervention - Ibiza (6-Day) | 29 | 30 | 31 | 1 Sage Writers School - Ibiza (6-Day) | 2 | 3 |
| 4 Sage Writers School - Ibiza (6-Day) | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 Sales Mastery Online | 20 | 21 | 22 GWEN - Hamburg | 23 | 24 |
| 25 GWEN - Hamburg | 26 | 27 | 28 | 29 How to Talk to Men - Hamburg | 30 | 31 |

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September 2014

- How to Talk to Men Series
- Weekends
- Geisha series
- Sage University 10-day modules
- Sage University 6-day modules
- Online-Seminars

| Monday | Tuesday | Wednesday | Thursday | Friday | Saturday | Sunday |
|---------------------------------|-----------------------------------|-----------|----------|--------|----------|--------|
| 1 Self-Actualization - Ibiza | 2 | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 Teambuilding - Ibiza (6-Day) | 10 | 11 | 12 | 13 | 14 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 Sales Mastery Online | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 | 1 | 2 | 3 | 4 | 5 |

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