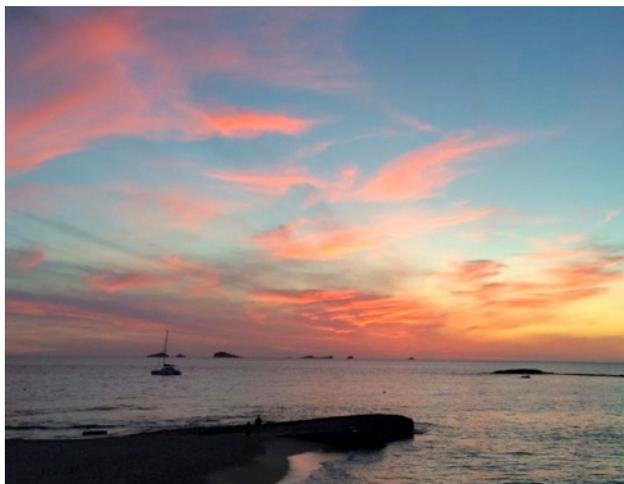


## Teamwork Takes the World Cup



Argentina had Messi. Portugal had Ronaldo. Brazil had Suarez. Germany only had the team.

In all games it is teamwork that carries the day. When your business team masters the magic of team spirit you will find yourself standing in the winner's circle.

Dr. Carly Smith played college basketball for Loyola before creating her own successful business. The lessons she learned on the court enabled her to build a winning business team.

Now Carly is joining us on Ibiza to show you in person how to build a winning team that will take your game to the next level.

You can't win alone. Let us show you a better way—the only way—to reach your goals and make your business successful.

## Finding the Right People

In life, as in sports, the coaches with the right players win. When you build a business team your most important job is recruiting project partners who work and play well together with you.

A business is a dissipative structure, like a waterfall. The water is always changing, yet the waterfall remains. Over the course of your career you will see people come and go through your system. As an entrepreneur you are like a coach who recruits and cuts players every season, depending on their ability to produce results together.

Beware of associates who alienate your clients or refuse to play by the established rules of business. They might get short-term results. But their antics will damage your team spirit and damage your organization.

The new experience economy operates on trust. Be honest with your associates and clients. Earn their respect with your respect and the quality of your service.



## Keep the Winning Edge

We want to invite you to join us on Ibiza for your next round of business training. The days are warm and the classes positively sizzle.

At Sage University you learn to inspire people. As you improve your ability to conduct excitement you create a magnetic business. Your clients feel the difference.

In the last century people fought and worked to survive. International business has evolved into a playful entrepreneurial system. Coaching and training are becoming more popular than movies and music.

People today want powerful, life-changing experiences. To deliver that quality you have to keep your edge. Our team is here to serve your team. Be sure to bring a swimsuit and a business-casual wardrobe. Let's take the game to a new level.



## The Art of Persuasion

You persuade people by inspiring them. Next week Justin Case goes on Tour to show you how. *The Art of Persuasion* is a high-energy event that requires great communication skills. Justin teaches you by employing theater training.

No one wants to be convinced (conquered). People want to go with you because of your magnetic attraction. Justin can tune you up so that you can take your message to a whole new level of effectiveness.

Check the calendar to see when Justin and his entourage will arrive in your city. Then sign up for three exciting days of public speaking and stage training that will give you a compelling presence.



## Greetings from Mia Sage

GWEN Hamburg was a totally unexpected success. We put it on the calendar to make the summer more interesting, expecting only a small group of women to attend. Around 100 women entrepreneurs showed up to share their generosity and wisdom.

It seems to me to be the least likely to succeed in the game of business. I am not strong or forceful. Nor am I clever or strategic. I believe that achievement comes from my weaknesses and from the love we share. I couldn't conduct my business without asking kind, reliable people for help.

In return I love to exchange by offering my limited management skills. It seems to me that the feminine path to success works because a few good women understand the importance of community.

Miamar's Sage University is growing through the US and the EU due to the fact that each of us owns our own small business. Yet we have developed a generous way to support one another.

Your success means everything to me. Every day I enjoy the feeling that you are there for me as well. Our unique culture is a self-organizing system. The feminine core of our system has transformed the nurturing power of women into a mighty business force.



## Nets Work

At GWEN the participants examined a fishing line designed to catch one fish at a time. Then they wove several lines together into a net. By joining their individual lines into a web they could easily catch far more with much less effort.

Too many women work too hard for too little. By networking we combine our talents and our compassion. When we form communities based on equality and respect we can earn more by doing less.

Generosity is the key. Forget about "give and take". Feminine entrepreneurship is giving, the way a mother gives to her children, without grasping for a reward. When you recall the value of giving, you open yourself to receiving the good will of other good people.



## **GWEN Honolulu**



As women entrepreneurs we grow our business through friendships. GWEN is a global women entrepreneur network for women who realize that building trust is essential to earning a living.

Lucy Lynch joined GWEN Hamburg in August. In December it is our turn to join her and Melissa Hendrick in their hometown—Honolulu. Here you will bask in the warm Hawaii sun and in the love of other kind generous women, all devoted to growing our small businesses together.

Email [info@sageuniversity.com](mailto:info@sageuniversity.com) to learn more about this unique, feminine approach to living your dream.

## **Communication** (Ibiza, October 20-25)

The quality of your communication determines the quality of your life. The lines of communication in your business create your success or failure. We all assume that we communicate clearly enough. We say what we mean and we mean what we say.

A few people consistently get better results in life because they possess superior communication skills. The Communication 6-day provides excellent feedback that you can use to greatly improve your ability to get your message across.

Join us to see exactly how others see you and hear you. Learn to win friends and handle difficult people. Discover habits in your speech that prevent you from getting what you really want.



## **Awakening** (Ibiza, October 27-31)

People live in a trance of ideas and feelings. The first step in their awakening is when love fills the heart with appreciation and opens the eyes to see the beauty in others. The second step is when the person disappears altogether. Only pure love remains.

The illusion of your existence is painful and limiting. You push and pull to force your way, but you don't actually know what you want.

Conscious awakening comes through osmosis when you share a few pleasant days with people who regularly traverse a path with a heart. If you are ready for this, we welcome you to join us on Ibiza this fall.



**GWEN - Hamburg**



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## Self-Actualization Month: *Metamorphosis*

(November 2014)

Your greatest challenge is to live your life to the fullest. You have to know how.

As you travel through your time on earth you get caught up in habitual activities that dull your senses. Struggles and conflicts steal away the joy of living. We created Metamorphosis to provide specific challenges so daunting that you are forced to release into the character you were meant to become. This is THE GAME. Join us on Ibiza or participate via Google Hangout from home. This is your opportunity to get to the core of your being.

The lowly caterpillar crawls through life. Progress is slow and tedious. Birds, lizards, and other animals feast on them. Nevertheless, a few of these humble insects endure long enough to build a cocoon and go into hibernation. Imagine the shift in awareness when they awaken in a new body replete with wings and a desire to fly. The butterfly is one of the most beautiful creatures in all of nature. But you are the ultimate creature in the cosmos. Now is the time to live up to your potential.

Metamorphosis requires transformation. If you have fulfilled the first phase of your life, perhaps you are ready to transform into the person you are meant to be. Mia Sage created the *Self-Actualization Month* for those who are ready to commit to live fully. You can participate in this challenge via Skype or spend all or part of it together with us here on Ibiza. You can work your regular job, just so you can accomplish your challenges after work and spend four weekends attending the interview sessions, either online or in the training room.

Our training team will assist you to melt down the lowly crawling identity you have formed so you can emerge with wings and with a new sense of purpose. We will challenge you to achieve one small miracle each day, together with your teammates. During the interviews you will discover your own path. Your teammate will hold you accountable to get the results you promised.

We created this life-changing event because transforming together with people brings us great joy. We believe you can fly. You will emerge as someone entirely unexpected. You have to be strong and you have to be ready for this.

Have you done what you came here to do? Have you sung, danced, and played? Have you made your contribution? Have you lived your dream? When the end comes can you release, knowing that you gave it everything? Thanks to Mia's meticulous nature this month is a superbly organized series of adventures that you will share with other highly committed people. You can E-Mail [info@sageuniversity.com](mailto:info@sageuniversity.com) to apply.



# September 2014

- How to Talk to Men Series
- Weekends
- Geisha series
- Sage University 10-day modules
- Sage University 6-day modules    ■ Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	2	3	4	5	6	7
Self-Actualization - Ibiza						
8	9	10	11	12	13	14
Teambuilding - Ibiza (6-Day)						
15	16	17	18	19	20	21
The Art of Persuasion - Hamburg						
22	23	24	25	26	27	28
Sales Mastery Online						
29	30	1	2	3	4	5

Page 1/1

# October 2014

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Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29	30	1	2	3	4	5
The Art of Persuasion - New York						
6	7	8	9	10	11	12
13	14	15	16	17	18	19
Sales Mastery Online						
20	21	22	23	24	25	26
Communication - Ibiza (6-Day)						
The Art of Persuasion - Austin						
27	28	29	30	31	1	2
Awakening - Ibiza						
Self-Actualization Month: Metamorphosis						

Page 1/1



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Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27 Awakening - Ibiza	28	29	30	31	1 Self-Actualization Month: Metamorphosis	2
3 Self-Actualization Month: Metamorphosis	4	5	6	7	8	9
10 Self-Actualization Month: Metamorphosis	11	12	13	14	15	16
17 Self-Actualization Month: Metamorphosis	18 Sales Mastery Online	19	20	21	22	23
24 Self-Actualization Month: Metamorphosis	25	26	27	28	29	30

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Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	2	3 GWEN - Hawaii	4	5	6	7
8	9	10	11 Geisha School - Hawaii	12	13	14
15	16	17	18	19 How to Talk to Men - Hawaii	20	21
22	23	24	25	26	27	28
29	30	31	1	2	3	4

