

## Brief Candles



Sir Elton John wrote *Candle in the Wind* to describe the brief, brilliant life of Marilyn Monroe. During our sojourn on this planet we all shine with radiant light. We all sweat beneath the same sun, and we weep when it is done for being done too soon.

Today is an important day for you. It is the day when you make decisions and take actions that will determine how your life unfolds. If you keep making the same choices you will continue on the same course—all the while waiting for someone to come along and make things better or different.

Only one person has the power to change your life—you. Communication tools give you the skills to create new adventures and attract new friends.

## Your Pleasure is Your Product

The education system instills two principles that are out of step with the times. First you learn to compete and work hard. Then you learn to delay gratification. So most folks put their lives on hold. Near the end they realize that they spent all their time fulfilling the goals of other people.

Happiness is something you pursue. No one ever reaches it. Study the faces of the people around you. Suffering is the norm.

Fulfillment is another thing altogether. When you discover a meaningful life and bring joy to others, then you find the inner peace and contentment that makes life worth living.

Mia Sage has developed Sage University into an international service organization. Every student is a professor. We all teach, learn, and practice together.

No other university organizes its curriculum around win-win entrepreneurship, partnership, and salesmanship. Our coaching culture puts people together in delightful collaboration. We all celebrate the achievements of our clients and fellow students. And we appreciate you more than you can imagine.



May and June bring wonderful opportunities to improve your people skills and deepen your kindness toward the people in your life. ***Sales Mastery*** (June 2-7) uses inner theater and role-play to increase your income. You also learn to build your business network and earn the trust of others. We recommend reading ***23 Innovations in Selling*** by Mia Sage and Karen Blum before you arrive. There you will get a taste of assisting buyers to fulfill their desires with regard to your products and services.

Every individual has a unique buying code. They all want to share their desires and their buying strategies with you. Spend a week with us on Ibiza to open your business to the next level.



## Dancing with Mariana

Dancing is the most healing, pleasurable way to tune your body and free your spirit. Forget about stressful exercise. Just enjoy!

Join Marianna Cortez online to find the rhythm of your passion. Her Online Movement course is a great dance escape for you and your friends.

First you dance. Then you practice superior communication exercises to convert negative force into power and pleasure.

You can invite your friends to this in-home dance party for only \$15 per connected laptop. Share the cost with your friends and join in the pleasure.

Please contact Mariana Cortez for more information at [danceenergyfortheworld@gmail.com](mailto:danceenergyfortheworld@gmail.com) or reserve your spot by calling (512) 636 8846.



## Greetings from Mia Sage

Sometimes you hear people say that the sea is as warm as a bath. It really is just like that in Bora Bora. I want to thank all of you who joined me there this year. The good times we shared will open new perspectives in every arena of our lives.

Travelling to magical places is a beautiful, powerful way to slip the bonds of ordinary life. Now I am home again on Ibiza. Everything is different than when I began my journey. I see my life in a new light. I cherish the people I love more than ever. And I have all of you in my memories and dreams.

Once you know the way to heaven on earth, it becomes easier to put those sweet feelings into all of the tasks necessary to earning a living and growing a business. With Sage you learn by exploring the world and gathering new experiences.

I want to invite you to attend courses regularly so you can melt away stress and refresh the joy of living.



## Buy This Book

The *23 Innovations in Selling* book is now available in the US and the EU. Karen Blum and Mia Sage created this sweet little manual to give you the social skills to conduct business from the heart.

This is an inspiring read. Each chapter is 2 pages of dynamite. The content takes you right to the point. These selling blogs provide the boost you need just before you walk in to talk to a new prospect. You can buy your copy for 10€, or you can buy several at a lower price to resell to your clients. When you help them, they help you.





## Coaching from the Heart - Online

(May 30-31)

Spend 2 days with us Online to discover your hidden talents and find your true calling. The human mind is brilliant, but troubled. Your heart is the great engine of wisdom and fulfillment. *Coaching From the Heart* shows you how to listen to your deep love and to discover the career and lifestyle that awakens your light, joyous nature.

Learn to quiet your mind and listen to the impulse of love in you and in those you care for. Join us via Google Hangout for this exciting exploration of the human spirit. Learn coaching skills as our coaches interview you to probe for your highest and best qualities.

## Sales Mastery

(02.-07. June--Ibiza)

The most direct way to grow your business is to improve your selling skills. Sales Mastery provides profound knowledge of yourself and others so that you and your team can build lifelong relationships with the people you want to serve.

People rarely earn as much as they deserve because they have never discovered the joy of selling. "Learning by doing" ensures that you master essential skills to approach people and win their trust. Forget about outworn sales techniques that use manipulation and coercion. People today require honest, thoughtful connections.

Our unique rehearsal methods ensure that you master both theory and practice. You will learn to read the degree of interest in other people and to cultivate their curiosity regarding you and your services and products. Invest a little time and money now to take your credibility and income to a whole new level.



## The Feminine Community

(09.-12. July--Lesbos)

Every woman has different needs. But we all share a deep desire to connect and to share our nurturing qualities with one another. The islands of Greece provide the perfect environment—bright sun, clear seas, and new friends offer you the chance to explore your sweet, receptive nature with other women who share your appreciation for gentle feminine pleasures.

Mia Sage is your guide on this journey to the wild divine femininity that all women share. Join us on the island of Lesbos to find the deep rest and inner peace that goes with women in harmony.



## **Attactics**

(July 08.-12.)

Have you ever felt stung by the criticism or hostility of another person? Do you find it hard to respond graciously to verbal and emotional assaults? Would your business and lifestyle go better if you could deal more effectively with difficult people? Sage University created Attactics with legendary Aikido master Terry Dobson. We have expanded on his practice of winning the respect of opponents.

This Master's level event harnesses the power of learning by doing. You learn to move like a dancer and speak with sweet authority that eliminates conflict and earns the respect of others. Learn the Art of Loving Protection to bring peaceful cooperation to your home and business. For details, please E-mail Mia for a brief chat to see if this event would improve the quality of your life.

## **Media & Film School**

(July 25.-30.)

Your social media presence is a treasure—the equivalent of a storefront window on Madison Avenue. All of us will earn better and enjoy life more by posting professional quality video blogs and Internet presentations that sizzle. Unfortunately most You Tube and Facebook offerings are repetitive, sloppy, and boring. Poor lighting, mediocre filming, and weak content rarely entertain or educate.

Media & Film School is 6 days of delightful filmmaking designed to awaken your sense of humor and improve your style and presentation. Together we will create music videos, talk shows, and video blogs that will win fans for life. There is no more exciting way to spend these hot summer days than expanding your imagination and sense of fun with us on camera on Ibiza.

## **People Reading**

(August 04.-09.)

Imagine being unable to read the printed word. You would literally live in the dark with regard to current events and new ideas. Now imagine going through life unable to read people accurately. When you can read the hearts and minds of other people, you discover in them a deep desire to share their love and cooperate with you.

In 6 hot summer days we can open your eyes to a world of beauty and connection that will forever change the way you relate to people you meet. Create deep friendships by dissolving the wall of fear between you and the people you admire. Join us for this enlightening practice in the art of people reading.



# May 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27 Supervision - Ibiza (5-Day)	28	29	30	1 Partnership - Ibiza	2	3
4	5 Coaching School - Ibiza	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30 Coaching from the Heart - Online	31

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# June 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	2 Sales Mastery - Ibiza (6-Day)	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	1	2	3	4	5

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## July 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29	30	1	2	3	4	5
6	7	Attactics - Ibiza (5-Day)		The Feminine Community - Lesbos		
Defense of the Self - Ibiza			16	17	18	19
20	21	22	23	24	Media & Film School - Ibiza (6-Day)	
Media & Film School - Ibiza (6-Day)			30	31	1	2
					Building Your Dream Home - Ibiza Etiquette: Dining with the Rich - Ibiza	

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## August 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
Media & Film School - Ibiza (6-Day)				31	Building Your Dream Home - Ibiza Etiquette: Dining with the Rich - Ibiza	
3	People Reading - Ibiza (6-Day)					
10	11	12	13	14	15	16
17	18	19	20	GWEN - Berlin		
GWEN - Berlin		Performing Arts - Berlin (6-Day)		The Magic of Teamwork - Berlin		
31	1	2	3	4	5	6

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