



## Summer is Here

The heat is on in Ibiza. Beaches are lined with tourists soaking up the sun. Fortunately there are still soft breezes to keep us comfortable, and some cool evenings to enjoy a pint and reflect on the magical days in this very special place.

The garden at the Octagon is flourishing. The basketball court is completed. Flowers are blossoming and the first fruits are appearing. Everything is ready for the summer semester at Sage University. We are looking forward to enjoying this beautiful paradise with you.

## New Web Shop

The Sage Team has been working hard to update our web presence. We have a new website showcasing a complete shop where you can peruse our courses at your convenience.

With this upgrade, there is no more need for faxing registration forms or signing up on the phone. You can now choose your favorite courses and register online within minutes. You can also download audio and video programs so that you can study from home at your leisure.

We have about 100 active courses, and our trainers and instructors are adding exciting new topics every month. If you have a quality seminar to offer or would like to open a new department for Sage University, let us know. If you have a Master's or Doctorate in a business related field, you can also add new 6-day courses or instruct existing ones.

Meanwhile, please enjoy our selection of seminars, university courses, special events and online classes at [www.sageuniversity.eu](http://www.sageuniversity.eu).

To celebrate the launch of our web shop, we are offering a 20% discount on everything you purchase until the end of this week. Please use the discount code Sage20 to take advantage of this offer.



The summer semester brings some of the most fun events of the year. We begin with the *Media & Film School* at the end of July. Plan to stay an extra couple of days for weekend seminars on *Designing Your Dream Home* with Andreas Taufenbach and *Wining & Dining with the Rich* with Pia von der Hoff. Enjoy better living with new skills designed to transform your dreams into reality.

August 4-9 we offer one of our most profound courses—*People Reading*. This 6-day adventure shows you how to read micro-expressions, body language, and to use your intuition to discern the intentions of other people.



## What is Love?

People often think of love as a give and take proposition. You can't actually give love because you don't own it. It isn't yours to give. Nor can you take love. It isn't a possession.

Like everything else in nature, people exist either as particles or as waves, depending upon how you view them. So you can send and receive love, just as your smart phone can transmit radio waves.

Humans have used the concept of love to isolate and control one another for centuries. As it becomes apparent that love is vibration, people are developing new ways to communication. The musical notion that "love is in the air" gives us the power to disperse loneliness by learning to send and receive impulses of affection and appreciation.



## Greetings from Mia Sage

The most exciting part of my life is the teamwork I enjoy with all of you. Together we have assembled a wonderful curriculum of courses for free agent entrepreneurs. No other university offers such excellent training in entrepreneurship, relationship, and salesmanship.

Sage University provides real-world skills that you can't find in traditional colleges and business schools. Our focus on celebration and cooperation ensures that you learn to conduct business from the heart. No other education can move you like this.

Smart machines will soon drive cabs, deliver food, and even grow the food we eat. What will people do? Obviously, we will find innovative ways to serve one another. When I took the reins at Sage I could never have imagined all the wonderful friends who would assemble to share advanced people skills and provide support for one another. I have witnessed acts of great generosity and friendship that have inspired me.



## Life Without Money

Perhaps you saw the Facebook story of the German woman who lives entirely without money. She collects all kinds of used items and sets up ways for people to exchange goods without recourse to cash, checks, or credit cards.

Taoist masters from the Orient have practiced this discipline for centuries. As the gap between rich and poor widens we will be seeing millions of variations on this theme—people exchanging food, supplies, and services while getting to assist one another.

Free agent entrepreneurs create exciting new business models based on generosity. Sharing is a skill worth mastering.



## The Feminine Community (09.-12. July--Lesbos)



Every woman has different needs. But we all share a deep desire to connect and to share our nurturing qualities with one another. The islands of Greece provide the perfect environment—bright sun, clear seas, and new friends offer you the chance to explore your sweet, receptive nature with other women who share your appreciation for gentle feminine pleasures.

Mia Sage is your guide on this journey to the wild divine femininity that all women share. Join us on the island of Lesbos to find the deep rest and inner peace that goes with women in harmony.

## Attactics (July 08.-12.)

Have you ever felt stung by the criticism or hostility of another person? Do you find it hard to respond graciously to verbal and emotional assaults? Would your business and lifestyle go better if you could deal more effectively with difficult people? Sage University created Attactics with legendary Aikido master Terry Dobson. We have expanded on his practice of winning the respect of opponents.

This Master's level event harnesses the power of learning by doing. You learn to move like a dancer and speak with sweet authority that eliminates conflict and earns the respect of others. Learn the Art of Loving Protection to bring peaceful cooperation to your home and business. For details, please E-mail Mia for a brief chat to see if this event would improve the quality of your life.



## Media & Film School (July 25.-30.)



Your social media presence is a treasure—the equivalent of a storefront window on Madison Avenue. All of us will earn better and enjoy life more by posting professional quality video blogs and Internet presentations that sizzle. Unfortunately most You Tube and Facebook offerings are repetitive, sloppy, and boring. Poor lighting, mediocre filming, and weak content rarely entertain or educate.

Media & Film School is 6 days of delightful filmmaking designed to awaken your sense of humor and improve your style and presentation. Together we will create music videos, talk shows, and video blogs that will win fans for life. There is no more exciting way to spend these hot summer days than expanding your imagination and sense of fun with us on camera on Ibiza.



## Designing Your Dream Home (August 01.-02.)

Whether you want to build your own home or optimize your current living space, you can greatly enhance your environment. At Sage, we understand the connection between your domicile and your sense of well-being. That is why we are pleased to sponsor a 2-day learning experience with renowned architect Andreas Taufenbach.

People usually find a place to live, and then make the best of it based on vague feelings. Rarely do they learn the aesthetic and architectural skills to create their ideal living space. To rise above the mundane it is essential to understand design in the larger context of the socio-political environment.

This delightful workshop is based on individual interviews between you, Andreas and senior professors from Sage University. We will probe your heart and mind to discover the images and structures that touch you most deeply. Join us at Mia Sage's Octagon to learn how to design your dream home.

## People Reading (August 04.-09.)

Have you ever watched a great coach bring out the best in people, and wished that you had that ability? People reading gives you the power to communicate with people on a deep level.

To understand what people can achieve you must be able to read their desire and temperament. Just as a great horse trainer selects and trains animals based on their physical and emotional characteristics, coaches must be able to quickly and accurately "read" the potential of every individual.

You can easily develop the extra sensitivity and clarity you need to search people deeply and to bring out their hidden qualities and talents.

If you earn your living by coaching, or training, or selling, or leading people, you will double your effectiveness by attending this course. You will leave this class with the ability to see human qualities that are invisible to others.

## GWEN Berlin (August 21.-24.)

GWEN is a new spirit of cooperation between women entrepreneurs. While corporate careers favor competitiveness, entrepreneurs enjoy the benefits of innovative forms of cooperation.

The 4-Day GWEN Conference brings together business owners in a festive event where women gather to share their experiences and learn valuable skills that are not taught in business schools or success seminars.

Forget about traditional networking meetings with everyone selling. Embrace a new approach. GWEN is an enlightened business forum for women who understand the power of generosity to create attraction and appreciation for a future that belongs to all of us.



## June 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	2 Sales Mastery - Ibiza (6-Day)	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	1	2	3	4	5

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## July 2015

- Self-Actualization
- Weekends
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- Sage University 5-day modules
- Sage University 6-day modules ■ Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29	30	1	2	3	4	5
6	7	8 Attactics - Ibiza (5-Day)	9 The Feminine Community - Lesbos	10	11	12
13 Defense of the Self - Ibiza	14	15	16	17	18	19
20	21	22	23	24	25 Media & Film School - Ibiza (6-Day)	26
27 Media & Film School - Ibiza (6-Day)	28	29	30	31	1 Building Your Dream Home - Ibiza Etiquette: Dining with the Rich - Ibiza	2

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# August 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27 Media & Film School - Ibiza (6-Day)	28	29	30	31	1 Building Your Dream Home - Ibiza Etiquette: Dining with the Rich - Ibiza	2
3	4 People Reading - Ibiza (6-Day)	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21 GWEN - Berlin	22	23
24 GWEN - Berlin	25 Performing Arts - Berlin (6-Day)	26	27	28 The Magic of Teamwork - Berlin	29	30
31	1	2	3	4	5	6

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# September 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
31	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18 The Magic of Teamwork - Houston	19	20
21	22 Pleasuresize - Austin	23	24	25 The Magic of Teamwork - Austin	26	27
28	29	30	1	2	3	4

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