



## Sage Video Conferencing

Have you noticed all of the new low-cost courses that Sage offers online now? Of course you would prefer to attend all of your classes here in paradise. And we would much rather play and learn with you in person. But continuous learning requires greater flexibility. Now you can pick up many of the business and communication skills you need in the comfort of your own home.

Our new video conferencing system allows us all to be in the same “room”. Every face is visible on the screen, so you get a strong feeling of team spirit, even though your teammates hail from cities all over the world. Be sure to try out a Monday Night Class or an online weekend to enjoy Ibiza right in your living room.

## Quick Coaching

Claudia Stoll has been referring good friends for coaching via Skype, with outstanding results. When you care enough about someone to refer them for continuing education, they are welcome to join in on our **Quick Coaching** sessions. Classes are limited to 10 people so that everyone receives a brief interview, and then gets to listen in as other people ask questions they might not have considered. Curious people can invest 20€ and a couple of hours to look at their lives and careers from an entirely new perspective.

We probably can't change your life in a couple of hours. But this new format provides enough clarity and power to change the direction of your life. A subtle piece of information or an unexpected perspective only requires that you turn into a slightly different angle. But over time that subtle turn will take you to an entirely different destination—one that is more in tune with your nature.

Life is tough enough without struggling along in a dead-end career, or wasting years to become something you never wanted to be. Quick Coaching is simple and clear. You learn to “think” with your heart and follow your own inner wisdom. By following your vivid curiosity you will discover a life that fits who you really want to become.



## Communicate Your Love

Communication is more than words. When you really communicate with another person you transform the field of vibration between you. You connect with the love and respect that both of you truly want to achieve.

When you fall into doubt or anxiety with someone you care about, the cost is terrible. Misunderstanding hurts the people involved, and it harms everyone else in their web of friendships.

Other schools teach facts and figures, which are necessary for specific professions. We go further by revealing the dynamics of business and family systems. The Sage University curriculum shows how to expand love and money together for a fully satisfying life.



## Our Global Reach

Justin Case and Carly Smith recently delivered the *Live Your Dream* weekend seminar in various locations. Different cities—different cultures—yet they found one spirit of love and fun.

Everyone that attends a class with Sage discovers a path into a deeper perception of life. As people realize the nature of existence as vibration, they recognize their ability to transform their lives effortlessly, just by following their bliss. When you know yourself as the source of the events in your life you gain tremendous freedom. While others labor to make ends meet, you grow new branches of adventure in your life, which bear fruit in unexpected ways.

Our tour will be coming your way. Watch the calendar for events that you can attend and share with good friends.



## The Private Coaching Session

Did you know that language comes from the same part of the brain that our ancestors used to forge stone tools? It isn't an accident that we refer to patterns of communication as tools. In a very real sense, communication patterns are toolkits we use to forge our lives in a world that grows more complex with each passing day.

The Sage Film Team has been very busy, churning out new toolkits to make your life better and to provide the tools you need to bring value to the people you serve. Those of you who ordered the *Selling from the Heart* Toolkit are already enjoying more results in your practice. We have also uploaded an equally powerful set of tools on how to deliver more value. The *Private Coaching Session Toolkit* shows you how to open expanded dimensions of perception so that your private sessions sizzle with aliveness.

You can download this new kit from the Sage University Website: <http://www.sageuniversity.eu/the-private-session.html>

Grow your practice bigger to serve your clients better. Discover the universal rhythm of the interview process like a great musician so that you can perform your craft in your own style.

## Walk the Talk

Every day our team walks along the sea, dreaming, planning, and creating data for books that some of you are publishing. Although our bodies are moving, there is a feeling that we are floating through space and time. Designs and projects flow through us without any effort on our part.

It's hard to say if people channel nature or spirit. Something wonderful happens to all of us when we let go of our personal perspectives and open up to the beauty of this Earth. Feel free any time to share your adventures and to synchronize our various journeys into one great creation.



## Coaches Need Coaching, Too



Every life coach and business coach provides a different set of skills. Finding the right coach for you is the challenge. Sage University has trained thousands of fine coaches, all of whom have invested years of practice to be the very best in their areas of specialty.

If you are looking for a coach that can deliver the inspiration and skills you need, feel free to set up a free private session with us so that we can direct you to someone whose talents are compatible with your needs.

You receive one free session by contacting us, and then you get a free session with your potential coach to see if your connection is a fit. If you are ready for the next step, e-mail us to set up an appointment.

## Partnership - Online (April 16.-17.)

No matter how talented or intelligent you are, the most essential factor in your fulfillment is your ability to forge effective partnerships within your web of personal and professional relationships. There are a few rare connections that will determine the quality of your life.

Generally people navigate their career and lifestyle by the relative intensity of their feelings. But feelings don't always reflect reality. Contagious emotions cloud reason. They can poison trust and dull the sensations of authentic love. Not many people accurately sift through the events and encounters that will govern how their lives unfold. Entropy moves them toward lives of isolation and poverty.

The Sage *Partnership* course is an interactive online class that reveals the governing dynamics in your family, business, and social relationships. You will participate in a series of incisive interviews designed to expand your pattern recognition in the dynamic interactions between life partners and business partners. As your clarity improves you are likely to make better choices.



## Rejuvenation (April 22.-30.)

You can look and feel years younger by shifting your attention to a new adventure. *Rejuvenation* is nine days of music, gentle movement, easy laughter, and meaningful conversation. This marvelous retreat takes place on the island of Ibiza in the Mediterranean Sea. Since this is our first time to offer this course, you save 50% off the actual fee. We want to welcome you to join us for a journey to the Self, to discover a lighter, more youthful you.

Your eyes are the windows of your soul. We see you, and we can assist you to see your hidden beauty. Set aside the last days of April for a stimulating, enlightening journey to higher, lighter living.



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## Coaching School

(May 03.-08.)

Professional coaching brings out the best in people. Every time you coach another person to high performance, you glow with aliveness. Spend 6 playful days with us, and we will make you one of the finest coaches in the world.

Traditional training for coaches is based on outdated problem solving methods. Despite breakthroughs in motivation and training, too many coaches unconsciously fall back on advice, suggestion, programming and criticism. Our focus on distinct observation and appreciative feedback take you to a new level of competence.

The Sage Method is the most effective approach to coaching you will ever find. Our method inspires people to engage in life as an exciting adventure. We show you how to play business as a sport so that you can live life as a high performance event and earn your living by coaching others to do the same.

Successful coaches practice continuous learning. Join us for 6 exciting days to master the finest coaching tools available anywhere. Call today to learn more and to register for this dynamic course.

## The Art of Closing the Sale

(June 01.-06.)

You can double your income instantly by improving your ability to close sales. We can show you how. Invest a few days and a few hundred bucks to learn how to get out of people's way so that more folks will hand you cash, give you their credit card numbers, write you a check, or transfer money into your account.

Most people keep doing the same things over and over while expecting a different outcome. If you miss this course, then you will face more years of rejection and restricted cash flow.

The better you sell, the more you will earn over your lifetime. Embrace prosperity by mastering the professional language of moving money. Call us to make your commitment to a thriving business and a prosperous lifestyle.

## High Performance Leadership: The Sage Interview

(July 01.-05.)

In order to lead people you have to understand them. Business leaders achieve positions of responsibility by knowing their business. They grow their companies by developing deep knowledge of human nature.

The interview process blends palpable respect with appreciative feedback. By practicing dialogue, conversation, and appreciative inquiry, leaders can increase their effectiveness in collaborating with the people that work together to achieve the goals of the organization. Entrepreneurs and coaches also require superior people skills to bring out the best in their clients and associates.

Effective interviewing skills enable you to recruit, train, and coordinate people by transforming individuals into teammates. This is a Master's level course for those who have the responsibility to get results by developing others. Join us on Ibiza in July to take your leadership skills to the next level.



## April 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
28 7:30 PM Sell Me If You Can	29	30	31	1	2 The Communication Seminar - Chicago/New York/LA.	3
4 7:30 PM Sell Me If You Can	5 8:00 PM Quick Coaching	6	7	8	9	10
11 7:30 PM Sell Me If You Can	12 8:00 PM Quick Coaching	13	14	15	16-17 Partnership - Online	
18 7:30 PM Sell Me If You Can	19 8:00 PM Quick Coaching	20	21	22-23 Rejuvenation - Ibiza		24 Live Your Dream - Los Angeles
25-26 Rejuvenation - Ibiza		27	28	29	30	1
	8:00 PM Quick Coaching					

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## May 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
25 Rejuvenation - Ibiza	26 8:00 PM Quick Coaching	27	28	29	30	1
2	3-8 Coaching School - Ibiza (6-Day)					
9 7:30 PM Love & Money	10	11	12	13	14	15
16 7:30 PM Love & Money	17	18	19	20	21-22 What to Do - Online	
23 7:30 PM Love & Money	24	25	26	27	28	29
30 7:30 PM Love & Money	31	1-5 The Art of Closing the Sale - Ibiza (6-Day)				

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# June 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
30 7:30 PM Love & Money	31	1 The Art of Closing the Sale - Ibiza (6-Day)	2	3	4	5
6 The Art of Cl...Ibiza (6-Day)	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	1	2	3

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# July 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	29	30	1 High Performance Leadership - Ibiza (5-Day)	2	3
4 High Performance Leadership - Ibiza (5-Day)	5	6 Advanced People Reading - Ibiza (5-Day)	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26 Ibiza Modeling - Ibiza	27	28	29	30	31

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