



The Coaching Game 2017

The University of Texas is known for its legendary football teams. Harvard offers an excellent debate team. At Sage University we chose to organize our sports program around our *coaching team*. Like any sport, this one requires dedication and weekly practice sessions.

To join Team Sage you pay 30€ per month in dues. This entitles you to attend two sessions per week (8 per month) online. Your game is to coach our trainers. You function as a coaching team with your classmates, providing services to us and receiving feedback on your methodology and technique. If you also elect to join our *Service Team* you earn generous commissions on your referrals. No game on Earth is more exciting. Join us!

The Power of Partnership

When you work alone you grow lonely and earn too little. So we created a special online course—*The Power of Partnership*—for men and women who recognize the value and the fun of teamwork in business and in life.

Hello. My name is Mia Sage. I have a wonderful man who is my true companion, and I have a male business partner with whom I am creating security and prosperity for my future. We truly operate with the magic of team spirit. My partnerships enrich my life in so many ways. We all bring something to the game of life. Our collaboration chases away the blues and takes us beyond tedious work and boredom.

It has taken me several years to learn the power of partnering with competent people who share my interests and my mission. In this dynamic course you will become aware of how you can attract talented, supportive partners for every arena of your life.

When you master the principles of partnership, marital and business, partners become a reliable source of love and sustenance. Join us online March 2-5 to see how you can shift your life into a higher, lighter vibration.



Magical Maui in March

If now is the right time for you to break free, join *Sage on Tour* as we visit the beautiful island of Maui in March. Women earn less than men because they don't learn to earn the trust necessary to build business communities. So we

earn the trust necessary to build business communities. So we are offering *The Feminine Community* on Maui to bring businesswomen together in profound honesty. Devote four exciting days of pleasure and inner truth with other women who want to lift each other up professionally and personally.

Women are more cooperative than men. But we have never mastered the practice of honor and loyalty that get results in the business world. This is where you learn to love and protect one another. Find the source of your feminine vitality and develop life-long friendships that will take you to the next level in your career.







Continuous Improvement

You will have a more fulfilling life by expanding your awareness regarding the dynamic of human behavior. Sage University provides the finest courses available for understanding yourself and others. Every day you are repeating habitual patterns of communication that keep you stuck in an ordinary existence. We provide exciting new social skills and sensitivity you can use to create greater intimacy and prosperity by launching a life of adventure.

Along with our new coaching team, Sage University continues to offer powerful, life-changing courses in exciting locations all over the world. Expand your perception by finding the 2017 courses that fit with the direction you want to grow.





Light Up the People You Love

You might find this hard to believe, but virtually everything you have ever done was for the benefit of the people you love. When you face the final curtain you will realize that you have always done your best to love and serve others. Your presence on this Earth has made life finer and sweeter for all of us.

There will always be injured souls who fall into various forms of hostility. But most of us love deeply and honestly. When you choose Sage University you choose the path of compassionate business. Like Albert Schweitzer, we live to serve and we find our own happiness in devoted service to our fellow humans.

It is perfectly valid to enter the coaching profession to earn money. When people are beginning a new field they don't always understand the value of putting people above profits. The Sage Method puts power in the hands of the clients. We play for the love of the game. Then we develop our practices slowly to protect the integrity of our networks.

Crazy Times

Fake news is all the rage on mainstream media, taking its place beside fake politics, fake economics, and fake education. The good news is that excesses in our leadership and information sources are becoming ever more obvious. People are learning to sift through the false, hysterical noise by listening to the deep wisdom of their own hearts.

Tom Peters wrote *Crazy Times Call for Crazy Organizations*. He was talking about entrepreneurs who grow innovative businesses that disrupt the status quo. Crony capitalism exploits human and natural resources. Free agent entrepreneurs aim to earn the trust of good people. We count our wealth in trusted relationships with the people we serve.









Sell Me If You Can - Online (Monday nights in March)

The most direct route to a higher income is through developing better selling skills. Whether you deliver products, provide services, or lead a company, your success depends 100% on your ability to win the trust of other good people.

Each Monday night in March we present a low-cost, highly effective training session. Our unique role-play encourages "learning by doing". That is why we put you in realistic situations online with our most experienced coaches and trainers. As your skills improve your income will increase.

After each one of those brief sessions you will emerge with specific new skills for finding new clients, reading their desire, and enrolling them in your business. Increase your prosperity in 2017 by practicing with us.

Astrology, Mythology & Metaphor (March 23-26, Online)

You know your name and you are familiar with the identity your family and culture have forged. But you don't know all the sweetness in your heart or the brilliance of your human spirit. This lovely 4-day online event will introduce you to the deeper dimensions of your unique nature.

Sometimes people use the word myth to imply something that isn't real. A deeper understanding of astrology and mythology opens levels of ancient wisdom that were passed along to us by thousands of generations. Words alone can't make you understand the goodness and beauty of human nature as reflected in the observations of the human species over thousands of centuries.

Forget about your weekly horoscope. Let's journey together through the minds of our ancestors. Let's meet them as they live today in our hearts and minds. Understand your nature as never before to find the deepest, wisest aspects of your being.



Love & Money (April 1-6, Online)



In our minds we carry many ideas and facts that we can use occasionally. In our hearts we are carried by waves of love and currents of money that we use every moment of every day to provide for our families and communities.

Traditional universities teach marital statistics and economics. But only Sage University offers experiential learning in the vivid realm of love and money.

In this 6-day event our team shares the processes they practice to create harmony and prosperity from the heart. As you master the principles of higher love you will awaken from the dream of captivity into a new reality in which your loving vibrations become your money magnet.

Spend 6 days with us to discover the joy of love and money that is essential to living fully in this wonderful world.





The Productivity Paradox

Sometimes it seems as if the world is made up of two primary groups—hard-nosed business people and soft, lazy anarchists. The age old divisions between the boardroom types and bored idealists has been with us since time immemorial. It is true that businesses are hard places to survive, and those most likely to betray you are those who hold power over your financial interest. But we have all met our share of unhappy hippies who are all too willing to put their own interest above those of others.

You can find good, decent people in every area of human endeavor. It is highly unlikely that you will meet anyone who wants to harm other people. Most people are simply caught up in inadequate systems.

Men generally mean to do right by women. But their male natures lead them to gather in gangs, groups, companies, armies, and corporations that promote "group think". In their efforts to make things right, many men fall into movements that promote destruction and exploitation. Men have served their tribes for eons by killing animals for food and other humans to protect their tribal territories. Now they are evolving new "soft" skills that enable them to serve people more effectively.

Women deeply long to nurture their daughters and sons, and to bring out the goodness they see in their men. Yet the presence of women in business sometimes elicits the darker side of men. While our ancestors hunted, our ancestresses scattered seeds. Men are seed carriers, and something in the feminine nature can bring out their competitive impulses.

The Oriental Yin-Yang symbol provides a bit of insight. Men are viewed as fire that destroys everything in its path to feed its voracious appetite. Women are water that extinguishes the flame with no thought of malice. This metaphor doesn't explain complex human dynamics, but it does give us a way to begin to contemplate the challenges of providing equality in the workplace.

If men carry seeds and women disperse them, how are we to proceed? No company on Earth has found the right combination of masculine and feminine qualities to achieve great outcomes and to share the benefits fairly. At Sage, our mission is to explore business dilemma and to forge new forms and functions that enable men and women to create the partnerships we all want to enjoy.

The royalty of olden days lived meager lives compared to even the poorest people today. Even the most destitute people are gaining access to electricity, communication, and connections that were unimaginable before the invention of modern technology. Likewise, cooperation between men and women requires a new technology. We are in the process of creating invisible "wireless" pathways to exchange information and energy.

Over 50% of middle managers in the US are female, and 3 out of 4 new ventures are women owned. While we hear a lot about what isn't working, there is abundant evidence that humanity is making progress in our quest to turn men and women into humans who can enjoy our differences while merging our unique qualities in new ventures and adventures together. Let's keep up the good work.





Sage University · Calle del Rio 33 · 07840 Santa Eulalia del Rio · Ibiza, Balearic Islands, Spain Phone: +34 971 339 616 · Fax: +34 971 575 140 · info@sageuniversity.com · www.sageuniversity.com



March 2017

- Special Events
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules 📕 Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	1	2 The Feminine Community - Ma		4	5
			The Power of Partnership - On			
6 7:30 PM Sell Me If You Can - Online		8	9		11	12
13 7:30 PM Sell Me If You Can - Online	14	15	16	17	18	19
20 7:30 PM Sell Me If You Can	21	22	23		25	26
- Online			Astrology & Metaphor - Online			
27 7:30 PM Sell Me If You Can - Online	28	29	30	31	1 Love & Money - Online (6-Day	2

Page 1/1

April 2017

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules Sage University 6-day modules

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27 7:30 PM Sell Me If You Can - Online	28	29	30	31	1 Love & Money - Online (6-Day)	2
3 Love & Money - Online (6-Day)	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22 What to Do - Online	23
24	25	26	27	28	29	30

Page 1/1





May 2017

Special Events						
Seminars						
Women Only						
Sage University 5-day	modules					
Sage University 6-day	modules 📕 Online S	eminars				
Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	2	3	4	5	6	7
	People Reading - Ibiza (6-Day)					
8	9	10	11	12	13	14
15	16	17	18	19	20	21
					How to Talk to Men - Online	
22	23	24	25	26	27	28
22	25	24	23	20	27	20
29	30	31	1	2	3	4
						Page 1/1

June 2017

Special Events

Seminars

Women Only

Sage University 5-day modules
Sage University 6-day modules
Sage University 6-day modules

Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
30	31	1		3	4
		Strategic Intervention - Unline	(S-Day)		
6	7	8	9	10	11
13	14	15	16	17	18
Coaching School – Online (6–Da	y)				
20	21	22	23	24	25
27	28	29	30	1	2
	30 6 13 Coaching School – Online (6–Da 20	30 31 6 7 13 14 Coaching School - Online (6-Day) 20 21	30 31 1 Strategic Intervention - Online 6 7 13 14 Coaching School - Online (6-Day) 20 21	30 31 1 2 Strategic Intervention - Online (5-Day) 5 6 7 8 9 13 14 15 16 Coaching School - Online (6-Day) 7 3 14 20 21 22 23	30 31 1 2 3 Strategic Intervention - Online (5-Day) 3

Page 1/1



Page 1/1