

## Jumpstart Your Career



Mariana Cortez lost her home and car in Hurricane Harvey last week. She felt overwhelmed, but she took action by going to meet the CEO of a large firm. She spoke to him sincerely, and he invited her to train his company and to bring coaching to other flood victims.

Good people gravitate to honest, friendly conversation. People resist influence and coercion. They respond warmly to authentic friendship.

When you are ready to take your game to the next level, you can begin by mastering the art of service. To find true happiness, let your heart create your career.

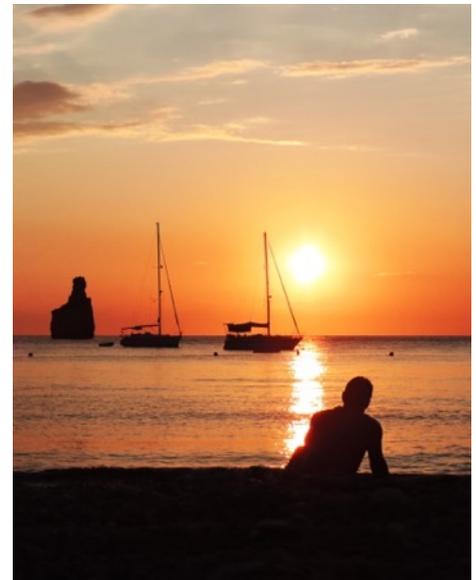
## Selling Them Softly

You can get anything you want—if you get enough other people what they want. Solid, professional selling comes down to respect. When people feel your honesty and kindness, they will find a way to conduct business with you.

The most effective way to earn trust is to rehearse your sales presentations with proven professionals. ***Selling Them Softly*** is a fun, four-day online event, September 7-10. By investing a few hours with us on ZOOM you can learn the skills you need to convey your quality to other people.

In every life there comes a day of reckoning. We come to a crossroads. Will life go on like this until the end? Or will we create the magnetic attraction to gather and inspire our fellow humans? Compassionate persuasion gives you the power to move people from the deepest reaches of their being.

This very moment finds you on the cusp of change. Join us to learn how to impact people with your presence.



## Healing the Human Energy System

The heat wave finally lifted on Ibiza. We are enjoying perfect weather—bright sunny days and cool nights. The tourists are heading back home to school and work. Our little Isla Bonita is back. It is a time for healing.

We will be offering an energetic healing weekend here on Ibiza the weekend of September 23-24. ***Healing the Human Energy System*** is two lovely days of healing love.

Everything is energy. What you see as flesh and bone is a pattern of light and love. You can learn to *see* your body and your life as a glowing avatar. Pain and injury are merely blocks to the flow of information and energy.

You are a healer. When you use your hands to heal others, you conduct healing energy through your own energy system. Your body becomes a living stream of loving energy. Do you believe in miracles?



## Your Own Coaching Team

Why hire one coach when you can get a team of coaches and get free follow-up sessions for less? Our new coaching packages provide you with two coaches for a one-hour session, together with an accountability session to assist you to turn your new skills into measurable actions.

Talking is good. Action is better. With a coaching team, you achieve the astonishing power of team spirit. Your projects come to fruition faster and easier.

If you are ready to transform your dreams into reality, contact us at [info@sageuniversity.com](mailto:info@sageuniversity.com) to assemble your team and shift your life to a whole new level.

The people who already started this program are thrilled with their results. We think you will be too.



## Only Kindness Matters

Before the big flood in Houston, people were sharing road rage and speaking to each other in obscene sign language. After the deluge they suddenly began sharing love and doing everything possible to help each other. Overnight people transformed into heroic, loving protectors. Many risked their own lives to save others, regardless of race, religion, or lifestyle. I saw a film of four guys leaping into a swirling river to save a horse. Risking four human lives for one animal was beyond the pale.

Are humans only humane when tragedy strikes? Is there any way we can find our true nature without mortal danger? My partner says he became a better man after cancer. I just know his constant, consistent kindness brings out my deeper love.

I am sensitive, so working with people is hard for me. Yet I am fascinated with the goodness in people when they put aside their differences. Is it possible that love is more effective than tragedy for bringing out the best in others? I believe that education combined with loving respect is the way to higher love. So I have devoted my life to service. It is a privilege to be in the same field of endeavor with all of you.



## Learn Spanish on Ibiza

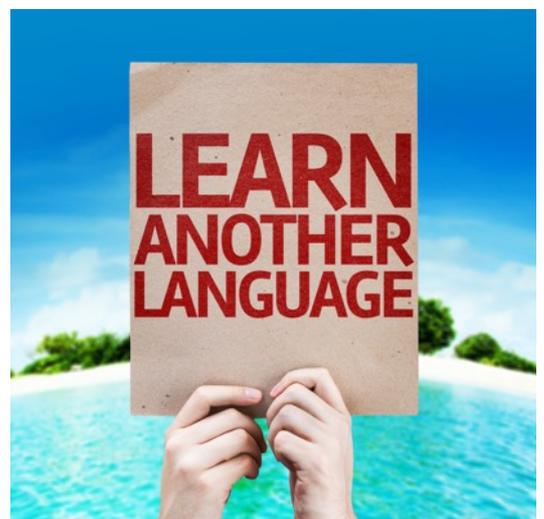
The easiest way to learn a new language is by living it. We are expanding our language department by offering total immersion courses. You can take hourly private sessions, or you can take one or more weeks of classroom instruction with other curious people.

When you learn a new language, you make new friends. You also improve your health and mental functioning by looking at the world in a new way.

Typical schools use memorization to teach grammar. You learn the words, but you don't live them. Our approach is experiential. First you do it, then you say it.

Spanish from the Heart is a fun, flexible way to broaden your horizons so you can open the doors to new adventures in exciting places.

Email us at [info@sageuniversity.com](mailto:info@sageuniversity.com) to learn more.



## Selling them Softly (Sept. 07.-10. Online)



*Selling them Softly* is 4 exciting days of rehearsal in the art of winning friends and attracting loyal, enthusiastic clients for life. When people feel your love and respect they naturally refer their friends and families to you.

Soft selling attracts. Hard selling repels. People no longer respond to canned pitches or closing tricks. They are looking for people they can trust.

In this online 4-day interactive session you have the chance to develop new strategies through role-play, observation, and uplifting feedback. You learn to sell by falling down and having fun with friends. Likewise, you master high quality selling by trying new approaches with classmates who offer friendship along with the feedback you need to excel.

## What to Do (Sept. 30.-Oct. 1. Online)

Whatever you love, somebody is making a living doing that very thing. You can learn to earn your living by living your dream. *What to Do With the Rest of Your Life* is a two-day coaching experience that will assist you to find the pieces of your life puzzle and then put them together to design the career and lifestyle that fits you. As jobs disappear, you will be one of the fortunate people who has the tools to build your own future.

Every person has something that they can do supremely well, the thing they were born to do. If you find your vital function, and create the support system that allows you to perform that function freely, you can earn a good living, because you will be delivering tangible value to your fellow human beings.

Here is where you will find the courage to listen to your own wisdom and to make choices you won't regret when you reflect back on your life. Register today to begin your new life.



## Bagging a Mammoth (Oct. 04.-08. Online)



Selling one client at a time will assist that person while paying your rent and putting food on the table. Selling large corporate contracts will serve many people while handling your financial needs for weeks, months, or years to come.

Hunting big game has its dangers. There is no margin for error. Your sales team has to develop harmony and apply gentle force to carry the day.

**Bagging a Mammoth** is power selling. We play for the championship. Most sales trainings are like kindergarten. You learn to make presentations and to close sales. But this event conveys the complex, complementary skills necessary to win the larger game of business.

Winter is coming. If you are ready to prosper, you need a new web of business connections. Join us for five days to master the procedures that will elevate your career and provide for the people you love.



---

## Forever Young (October 21.-30. Ibiza)

Your eternal face is youthful and infinitely curious. It was there when you were born, and it is there now behind the masks that have developed like the rings of a tree with each transit around the sun. You can find it with movement, touch, and special forms of feedback. It takes gentle movements and playful inner theater to shed the roles you play and the facades you have worn.

Sage Yoga is a branch of Yin (feminine) Yoga. It is a self-organizing exploration of sound, light, touch, and movement patterns enhanced by delayed video feedback images that can catch you off guard to reveal your inner beauty.

Forever Young is a 5 star spa experience on the beautiful island of Ibiza in which you explore patterns of rest and muscular release by following impulses of physical pleasure. The Mediterranean lifestyle brings vitality to your mind and body. Join us to enjoy this simple, easy path to corporal freedom.

### Participating at Your Own Pace

We all need touch and movement. But we each have a unique approach that fits our needs. When a particular pattern doesn't fit, you are welcome to just observe, or to create your own form of participation. Within a few days you will recall how to listen to the wisdom of your body and to live life at your own pace.

True fitness does not come from repetitions that pump up individual muscles. Body builders admire the look of muscular definition they achieve by isolating and ripping muscle tissue. But resistance training tends to build up psychological resistance that can make exercise painful and boring.

You can make movement sessions the most restful, exciting time of your day. Instead of doing things right, you quickly learn to do the right thing for you. No more follow the leader. Rehearse, instead, to develop an appetite for playful movement.

Genuine fitness is a gradual integration of circulation, skin, fascia, tendons, muscles, and bones in coherent, flowing patterns. Tiny movements of the ankles, spine, and rib cage, for example, create visible changes in the face. Soft movement soothes aches and pains, transforming uncomfortable feelings into pleasurable sensations. Slow, methodical movements restore rhythm to the parasympathetic nervous system and evoke rhyme in the sounds that resonate from the body.

No two individuals enjoy the same patterns of movements. If you enjoy restful reclining, then that is a part of your unique puzzle. If you enjoy flowing movements or dance, then you add those activities to your shopping cart. For those who enjoy machines, you can alternate between moving the equipment and allowing the equipment to move you. As your hydraulic circulation begins to pulse, your muscles engorge to give you pleasant, organic waves of sensation.

More information at [www.sageyoga.eu](http://www.sageyoga.eu)



# September 2017

- Women Only
- Special Events
- Doctoral
- Master
- Bachelor
- Online Seminars
- Evening Classes

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	
28	29	30	31	1	2	3	
4	5	6	Selling them Softly - Online				10
11	12	13	14	15	16	17	
18	19	20	21	22	Healing the Human Energy System - Ibiza		
25	26	27	28	29	What to Do - Online		

# October 2017

- Women Only
- Special Events
- Doctoral
- Master
- Bachelor
- Online Seminars
- Evening Classes

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	
25	26	27	28	29	What to Do - Online		
2	3	Bagging a Mammoth - Online (5-Day)					8
9	10	11	12	13	14	15	
16	17	18	19	20	Forever Young - Ibiza		
Forever Young - Ibiza		25	26	27	28	29	
30	31	SHYNE - Ibiza					5



# November 2017

- Women Only
- Special Events
- Doctoral
- Master
- Bachelor
- Online Seminars
- Evening Classes

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
30 <small>Forever Young - Ibiza</small>	31	1 <small>SHYNE - Ibiza</small>	2	3	4	5
6	7	8	9	10	11 <small>What to Do - Online</small>	12
13	14	15	16	17	18 <small>Human Dynamics I - Online</small>	19
20	21	22	23	24	25	26
27	28	29	30	1	2	3

Page 1/1

# December 2017

- Women Only
- Special Events
- Doctoral
- Master
- Bachelor
- Online Seminars
- Evening Classes

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	29	30	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16 <small>Human Dynamics II - Online</small>	17
18	19	20	21	22	23	24
25	26	27	28 <small>New Years Celebration - Ibiza</small>	29	30	31

Page 1/1

